

## Revenue

**For August 2012, according to preliminary data, the revenue from operations of Enemona Group of Companies reached BGN 21.58 million, with an expected total revenue from operations for Q3 2012 amounting to BGN 37.40 million.**

In August 2012 the revenue from construction and energy efficiency contracts, amounting to 53.42 % of the revenue, had the largest share in the consolidated revenue from operations of Enemona Group. The revenue from sale of electricity ranked second with 39.28 %.

The expected consolidated revenue from operations of the Group in Q3 2012 is with 28.42 % lower as compared to Q3 2011. That is primarily due to the lower number of new signed contracts during the first two quarters of 2011 in comparison with those signed during the same period in 2010 and because of the longer weighted average period of execution of the contracts signed during the last two years.

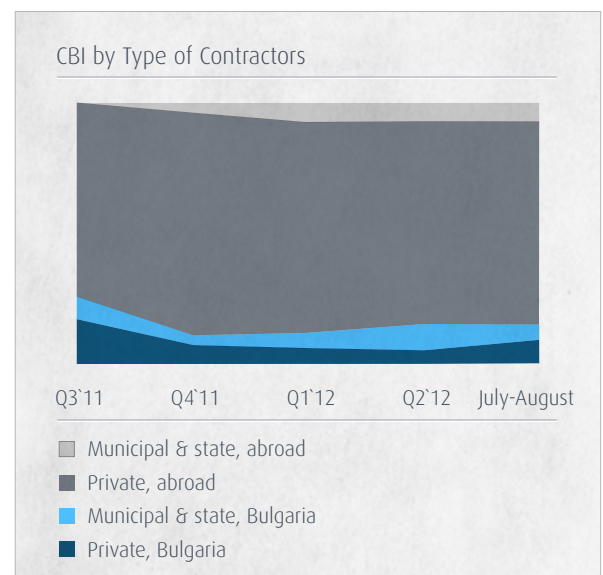
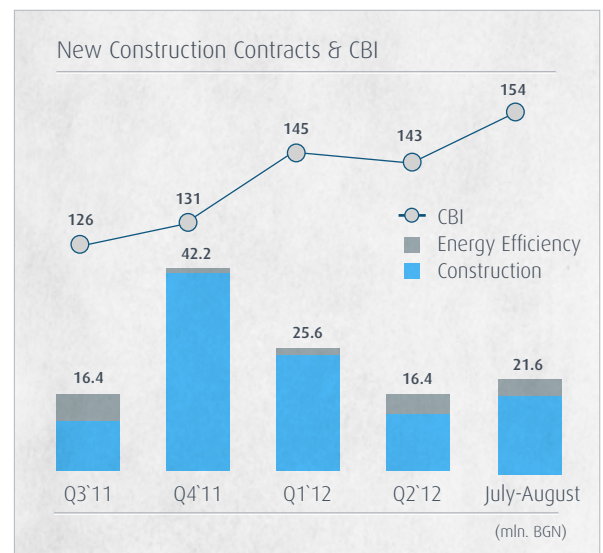
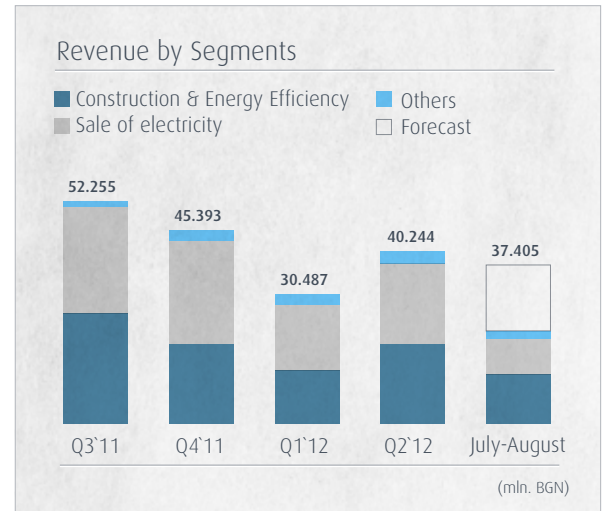
## Contracts

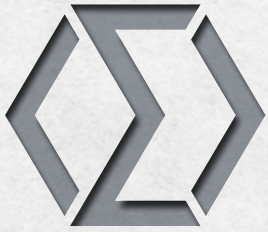
**The value of the new construction and engineering contracts signed in July and August 2012 totaled BGN 21.6 million, excl. VAT**

For the period July - August 2012, the companies from Enemona Group signed 13 new contracts in the field of Engineering, Construction and Assembly Works amounting to BGN 21.6 million (excl. VAT). The most significant newly signed contract is with ALSTOM Middle East FZE for site Al Mansuriya in the Islamic Republic of Iran.

**By end of August 2012, the Construction Backlog Indicator (CBI) on a consolidated basis amounted to BGN 154 million, a 22.22% increase as compared to the end of Q3 of 2011**

The Construction Backlog Indicator on a consolidated basis as of August 31, 2012, according to preliminary data, reached BGN 154 million, a 22.22% increase as compared to the end of Q3 of 2011. The contracts, carried out by the Group abroad, had the largest share, amounting to over 85 % of the total value.





# Ongoing Projects

Centre for children, youth and psychosomatic medicine, Bergen

Narva Power Plant

## Germany

1. Educational Centre Tor zur Welt
2. University of Bielefeld
3. Substation Wechold 110 kV
4. Meinheim Power Plant
5. Moorburg Power Plant
6. Technical Center in Bielefeld
7. Asklepios Clinic in Hamburg, Germany
8. Office for Urban Planning and Environment in Hamburg, Germany
9. Huckingen Power Plant

Kladno Power Plant

Mochovce NPP

Sostanj Power Plant

Italiana Coke Plant

## Bulgaria

1. Gypsum Dehydration Plant at TPP Maritsa East 2
2. Kozloduy NPP
3. EMU Targovishte
4. Kozloduy Waste Water Treatment Plant
5. Substation Blagoevgrad
6. Chelopech Mining EAD
7. Neochim PLC
8. Agropolychim AD
9. Energy Saving Contracts

## Value of the Contract

Up to 10% from the average income for the past three years (BGN 8.45 million)

Over 10% from the average income for the past three years (BGN 8.45 million)