



## Revenue

**In April 2012, according to preliminary data, the revenue from operations of Enemona Group of Companies reached BGN 14 million, with an expected total revenue from operations for Q2 2012 amounting to BGN 39.6 million**

In April 2012 the revenue from construction and energy efficiency contracts, amounting to 57% of the revenue, had the largest share in the consolidated revenue from operations of Enemona Group. The revenue from sale of electricity ranked second with 39%.

The expected consolidated revenue from operations of the Group in Q2 2012 is with 6.99% lower as compared to Q2 2011. That is primarily due to the lower expected revenue from sale of electricity, along with keeping relatively the same revenue from construction and energy efficiency contracts.

## Contracts

**The value of the new construction and engineering contracts signed in April 2012 totaled BGN 6.59 million, excl. VAT**

In April 2012, the companies from Enemona Group signed ten new contracts in the field of Engineering, Construction and Assembly Works amounting to BGN 6.59 million (excl. VAT). The most significant newly signed contracts are with the Municipality of Kozloduy with a subject: Completion of the local waste water treatment plant (LWWTP) in the town of Kozloduy; with Imtech Deutschland GmbH & Co.KG, Germany, with a subject: Electrical Erection at a University in the town of Bielefeld, Germany; and with ALSTOM with a subject: FCA Delivery of fundamental articles.

**By end of April 2012, the Construction Backlog Indicator (CBI) on a consolidated basis amounted to BGN 143 million, a 9.09% increase as compared to the end of 2011**

The Construction Backlog Indicator on a consolidated basis as of April 30, 2012, according to preliminary data, reached BGN 143 million, a 9.09% increase as compared to the end of 2011. The contracts, carried out by the Group abroad, had the largest share, amounting to over 88% of the total value. In April 2012, the contracts with municipal and state contractors, carried out both in Bulgaria and abroad, increased their share in the CBI.

