

Investors' Bulletin

Enemona: Investors' Bulletin May 2013

Revenue

For April 2013, according to preliminary data, the revenue from operations of Enemona Group of Companies reached BGN 12.081 million, with an expected total revenue from operations for Q2 2013 amounting to BGN 39.966 million.

For April 2013 the revenue from construction and energy efficiency contracts, amounting to 59.57 % of the revenue, had the largest share in the consolidated revenue from operations of Enemona Group. The revenue from sale of electricity ranked second with 27.95%.

The preliminary consolidated revenue from operations of the Group in Q2 2013 is with 0.67 % lower as compared to Q2 of 2012.

Contracts

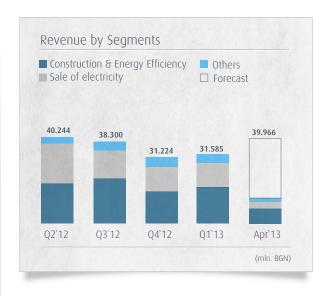
The value of the new construction and engineering contracts signed for April 2013 totaled BGN 9.02 million, excl. VAT.

By end of April 2013, the Construction Backlog Indicator (CBI) on a consolidated basis amounted to BGN 111 million, a 22.38 % decrease as compared to the end of Q2 of 2012

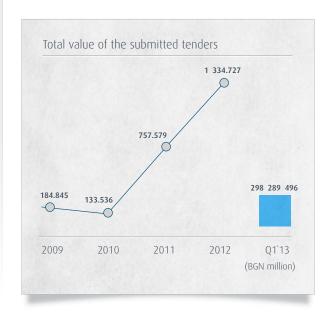
The Construction Backlog Indicator on a consolidated basis as of April 30, 2013, according to preliminary data, reached BGN 111 million, a 22.38 % decrease as compared to the end of Q2 of 2012. The contracts, carried out by the Group abroad, had the largest share, amounting to over 88 % of the total value.

By end of Q1 of 2013, the total value of the submitted tenders amounted to BGN 298.29 million, an 12.8 % decrease as compared to Q1 of 2012

The total value of the submitted tenders by the end of Q1 of 2013, amounted to BGN 298.29 million, a 12.8 % decrease as compared to Q1 of 2012. Those is mainly due to the shift of the focus of activities of the company towards the European markets and in addition because of the higher focus on private customers in Bulgaria. The total value of the submitted tenders for of Q1 of 2012 is with 123,38 % higher, as compared to the total value for 2010, the year in which the management of the company took a decision to enter into the European markets.









Ongoing Projects

