



Revenue

For the second quarter of 2012, according to preliminary data, the revenue from operations of Enemona Group of Companies reached BGN 37.51 million, with an expected total revenue from operations for Q2 2012 amounting to BGN 40.6 million

In June 2012 the revenue from sale of electricity, amounting to 49.15 % of the revenue, had the largest share in the consolidated revenue from operations of Enemona Group. The revenue from construction and energy efficiency contracts ranked second with 47.60 %.

The expected consolidated revenue from operations of the Group in Q2 2012 is with 11.98 % lower as compared to Q2 2011. The actual expected consolidated revenue for Q2 2012 is lower than the previously announced due to slower than planned launch of the execution of signed contracts.

Contracts

The value of the new construction and engineering contracts signed in June 2012 totaled BGN 5.58 million, excl. VAT

In June 2012, the companies from Enemona Group signed 8 new contracts in the field of Engineering, Construction and Assembly Works amounting to BGN 1.72 million (excl. VAT). The most significant newly signed contracts are with Schneider Electric Energy GmbH with a subject implementation of additional assembly network operations in Moorburg Power Plant; with Kozloduy NPP EAD with a subject design, supply and installation of power supply cabinets 0,4kV.

For the period, 2 new contract in the field of energy efficiency amounting to BGN 3.75 million (excl. VAT) were signed. An ESCO contract with guaranteed energy saving results was signed with the Multiprofile Hospital for Active Treatment in the town of Razgrad. A contract with the Municipality of the town of Haskovo was signed, with a subject implementation of engineering with guaranteed energy saving results for the administrative building of the Municipality.

By the end of June 2012, the Construction Backlog Indicator (CBI) on a consolidated basis amounted to BGN 143 million, a 9.16 % increase as compared to the end of 2011

The Construction Backlog Indicator on a consolidated basis as of June 30, 2012, according to preliminary data, reached BGN143 million, a 9.16 % increase as compared to the end of 2011. The contracts, carried out by the Group abroad, had the largest share, amounting to over 85% of the total value. In June 2012, the contracts with municipal and state contractors, carried out in Bulgaria increased their share in the CBI.

