



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Ioannis Bonakis**
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Nationality **Greek**
Date of birth **[REDACTED]**
Gender **Male**

Work experience

Dates	29.12.2005 - currently
Occupation or position held	Executive Director
Main activities and responsibilities	<ul style="list-style-type: none">• Management of the operational activities of the company;• Investment evaluation;• Marketing research of real estate sector;• Property development;• Direct communication with investors;• Reporting to the Board of the Directors and shareholders;
Name and address of employer	Venus JSC (public company), 3A Boris Arsov Str., fl. 4 app. 14, 1700 Sofia, Bulgaria
Type of business or sector	Real estate development
Dates	2004 - currently
Occupation or position held	Executive Director
Main activities and responsibilities	<ul style="list-style-type: none">• Business plan preparation and execution;• Development of real estates construction of a residential complex;• Sale of real estates;• Reporting to the Board of the Directors and shareholders;
Name of employer	Akinita JSC
Type of business or sector	Real estates
Dates	01.10.2000 28.12.2005
Occupation or position held	Executive Director
Main activities and responsibilities	<ul style="list-style-type: none">• Organization of the working process of team of investment brokers;• Key customer accounts serving;• Institutional investors - communication and settlement;• Management of back office;• Individual accounts marketing policy implementation;• Reporting to the Board of the Directors and shareholders;
Name of employer	Prelium Securities and International Investments JSC
Type of business or sector	Investment brokers
Dates	02.10.1995 30.09.2000
Occupation or position held	Executive Director

Main activities and responsibilities	<ul style="list-style-type: none"> • General management functions; • Sales and marketing policy creation and implementation; • Business strategy directing; • Key customers service; • Reporting to the Board of the Directors and shareholders;
Name of employer	VIEM Industrial Equipment Oils and Machinery JSC
Type of business or sector	Trading
Dates	06.09.1992 30.09.1994
Occupation or position held	Production manager and quality control manager
Main activities and responsibilities	<ul style="list-style-type: none"> • General production function, production planning, maintenance of the production facilities; • Planning of new production facilities; • Responsible for the Quality control of the chemical laboratory; • Responsible for the R&D laboratory; • Reporting to the Chief Executive Officer as well as the shareholders directly;
Name of employer	Thomas Triantafyllou Chemical Products JSC
Type of business or sector	Chemical industry production

Relevant experience

Dates	01.12.2017 31.03.2018
Occupation or position held	Project planner
Main activities and responsibilities	<ul style="list-style-type: none"> • Research of the real estate market in Sofia s western regions; • Business plan preparation; • Financial planning; • Direct communication with suppliers and offers handling;
Name of employer	Pangea Center LTD
Type of business or sector	Real estate development
Dates	01.06.2016 30.06.2018
Occupation or position held	Consultant
Main activities and responsibilities	<ul style="list-style-type: none"> • Analysis of the company s good standing; • Research of financial instruments suitable for financing; • Development strategy preparation; • Long term financial planning;
Name of employer	Nobel International JCS
Type of business or sector	Production
Dates	01.12.2015 28.02.2016
Occupation or position held	Project planner (real estates);
Main activities and responsibilities	<ul style="list-style-type: none"> • Research of the real estate market in Mladost, Sofia; • Business plan preparation; • Financial planning; • Direct communication with investors.
Name of employer	A&D Consulting LTD
Type of business or sector	Consulting services
Dates	01.10.2012 30.06.2015
Occupation or position held	Manager

Main activities and responsibilities

- Managing the operational activities of the company;
- HR responsibilities;
- Inventories maintenance and optimization;

Name of employer

Best Grill LTD

Type of business or sector

Food and drinks

Dates

01.08.2010 30.09.2014

Occupation or position held

Sales manager

Main activities and responsibilities

- Direct sales communication with clients, negotiations, execution of deals;
- Pricing policy preparation and implementation;
- Shareholders and manager consulting;
- Development reporting;

Name of employer

CEERO Mount View Bulgaria LTD

Type of business or sector

Real estates

Education and training

Dates

1996 1998

Name and type of organisation providing education and training

Hellenic Corporation of Business Administration
Master in Business Administration

1991 - 1992

National Health School of Athens
Post Graduate Study Hygienic Engineering

1984 - 1991

Technical University of Athens
Master in Chemical Engineering

Personal skills and competences

Mother tongue(s)

Greek

Other language(s)

Self-assessment

European level (*)

English

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
C1	C1	C1	C1	C1

(*) Common European Framework of Reference for Languages

Organisational skills and competences

Good coordinator
Project and team management role

Computer skills and competences

Windows, Microsoft Office (Word, Excel, Power Point, Access, Publisher), Internet (including specialized platforms of Bulgarian Stock Exchange, Financial supervision Committee, as well as electronical database sites and platforms e-clouds, e-drives, etc.), emails

Other skills and competences

Ability to work in a team, leader position

Driving licence

Driving License, B category