

## INTERIM CONSOLIDATED REPORT ON THE ACTIVITY OF ENEMONA GROUP OF COMPANIES FOR THE FIRST QUARTER OF 2012

*Unofficial translation of the original in Bulgarian*

The companies which Enemona AD controls and manages as of March 31, 2012 and December 31, 2011, are listed in the following table:

### ORGANIZATIONAL STRUCTURE OF ENEMONA GROUP OF COMPANIES

COMPANY	Percentage (%) as of 31.03.2012	Percentage (%) as of 31.12.2011
„CHPP NIKOPOL” EAD	100.00	100.00
„PPP MLADENOV” EOOD	100.00	100.00
“ARTANES MINING GROUP” AD	99.99	99.99
“ENEMONA UTILITIES” AD	99.46	99.46
“ESCO ENGINEERING” AD	99.00	99.00
„Enemona-Galabovo” AD	91.13	91.13
“NEVROKOP-GAS” AD	90.00	90.00
“ENERGETICS AND ENERGY SAVINGS FUND - EESF” SPV	88.97	88.97
“PIRINPOWER” AD	84.00	84.00
„EMCO” AD	77.36	77.36
„REAL ESTATE INVESTMENT FUND- FINI” REIT	69.23	69.23
“HEMUSGAS” AD	50.00	50.00
„AGROINVESTENGINEERING” AD	100.00	100.00
„NEO AGRO TECH” AD	100.00	100.00
„SOLAR ENERGY” OOD	99.99	99.99

### Enemona AD Indirect Shareholdings

Company	Indirect Shareholding through	Percentage (%) of indirect shareholding as of 31.03.2012
„RegionalGas” AD	„Enemona Utilities” AD	50.00

### CONSTRUCTION BACKLOG INDICATOR – CBI

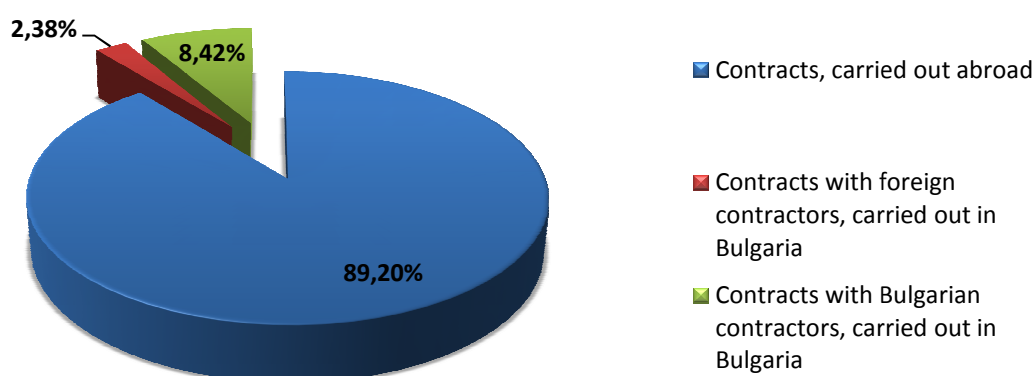
**Enemona AD is the first public construction company in Bulgaria to publish the indicator Construction Backlog Indicator – CBI on a consolidated basis.**

As of March 31, 2012, the Construction Backlog Indicator – CBI of Enemona on a consolidated basis totals BGN 145 million, a 10.69% increase as compared to the end of 2011.

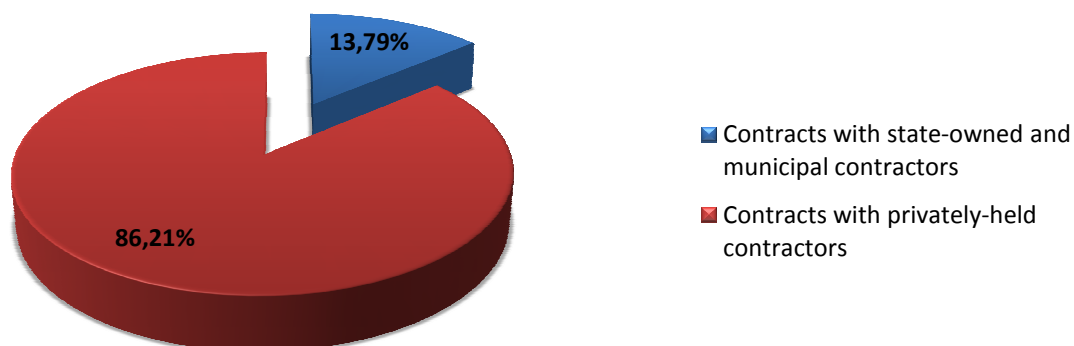
The difference between the preliminary data about the value of the Construction Backlog Indicator, revealed in the Investors Bulletin and the current data is due to the higher value of consolidated revenue recognized in Q1 2012.

*The Construction Backlog of contracts already signed is estimated as a difference between the total value of all construction contracts signed as at a certain moment (both currently under execution, and for future execution) and the amount of the revenue already recognized under IAS 11. The indicator is sector orientated and shows the revenue from construction contracts, which the Group of Companies can expect in the future if no more contracts are signed.*

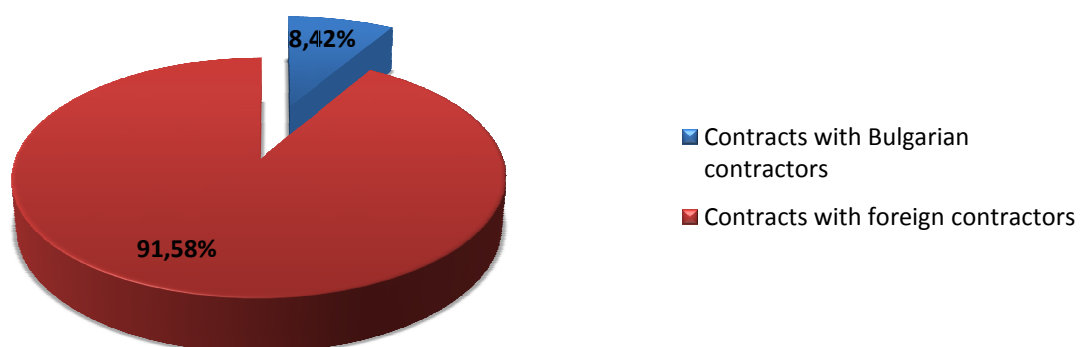
#### Construction Backlog Indicator as of March 31, 2012 by Type of Contractors



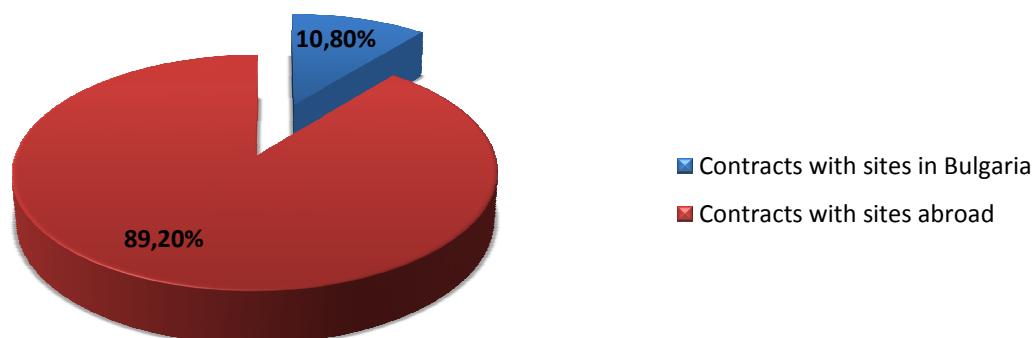
### Construction Backlog Indicator as of March 31, 2012 by Type of Contractors



### Construction Backlog Indicator as of March 31, 2012 by Type of Contractors



## Construction Backlog Indicator as of March 31, 2012 by Type of Contractors



### ENGINEERING, CONSTRUCTION AND ASSEMBLY WORKS, INCLUDING ENERGY EFFICIENCY

The business line Engineering, construction and assembly works in the field of energy, industry, environment and energy efficiency renders the following engineering, construction and assembly services, comprising the complete project value-added chain: design and engineering – expert appraisals, design, consultations, analyses, technical-economic designs, project planning and management, supervision during project execution, preparation of hand-over documentation, control over resources and project implementation; construction and assembly works as well as steel structures manufacturing within the following areas: architecture and construction, water supply and sewerage, heating, ventilation and air conditioning, plant and technology, installation of fire alarm systems; electrical installations, instrumentation and control – electrical installation works, installation of measuring and control instruments and devices, lightning protection systems, earthing systems, etc.; start-up and set-up works, commissioning and testing during plant installation, control of instruments, special systems and equipment, etc.; maintenance, monitoring and warranty services.

Enemona also provides a full scope of customized solutions for energy saving measures and implements them in private and public buildings, industrial and power generation facilities with the aim to reduce energy losses in the power and heat supply infrastructure as well as to increase the efficiency ratio of the power generating equipment. In 2006 EESF SPV was founded by Enemona AD (as a majority shareholder) with the aim to finance the investments made under ESCO contracts.

### ENEMONA AD

## 1. Short description of the Company's activity

Enemona AD is a publically traded joint stock company, with **seat and registered office**: at 1A, Panayot Hitov, Kozloduy, Vratsa District, Bulgaria, tel.: 0973/80159, fax: 0973/80701, e-mail: [office@enemona.com](mailto:office@enemona.com), Internet site: [www.enemona.com](http://www.enemona.com). The Company has currently two Bulgarian branches, Enemona AD – Sofia Branch (UIC 0024) and Enemona AD – Galabovo Branch (UIC 0016).

The **scope of activity** of the Company is: *design, investment, construction and assembly, commissioning works, repair, maintenance, engineering, marketing, tourist, public catering, hotel management, camping, agency, advertising, business activities /including import, export, purchase and sale of real property including agricultural lands, purchase and sale of receivables, exchange, compensation, leasing, rental, barter, consignment transactions/, production, purchase, marketing, maintenance of and trade with machines, equipment, materials, elements and spare parts and commodities. production, transmission, distribution and trade with heat and electrical energy, including energy from renewable sources, production and trade with energy carriers – after the obtaining the relevant permit/licence in the cases provided in the law; design and construction of energy facilities and energy saving facilities; energy efficiency services /including investigation, consulting, research, design, construction, installation, modernization, maintenance, operation and monitoring of machines, facilities and buildings/prospecting, investigation, development, production and use of deposits of mineral resources within the meaning of art. 2 of the mineral resources act, and of biological resources, mineral resources, energy resources and water. acquisition of concessions for hydromeliorative and water supply facilities and systems, port terminals, republican roads, objects of the railroad infrastructure. Consultancy, translation, motor vehicle repair, transport, taxi, tourist, communication and household services. agricultural activities /including production, purchase, processing and marketing of agricultural products/ in this country and abroad; veterinary services and consultations; holding of shares and interest including acquisition of shares and interest in other companies, participation in joint ventures, acquisition of shares, interest and/or companies by merger and bundling and their sale; trade with shops and any other activities that are not forbidden by the laws of the Republic of Bulgaria.*

The Company has a one-tier system of government – **Board of Directors**, consisting of:

DICHKO PROKOPIEV PROKOPIEV – Chairman of the of Board of Directors and Chief Executive Officer, TSVETAN KAMENOV PETRUSHKOV - Deputy Chairman of the Board of Directors and Executive Director, LYUDMIL IVANOV STOYANOV- Deputy Chairman of the Board of Directors and Executive Director, ILIAN BORISOV MARKOV – Member of the Board of Directors; PROKOPI DICHEV PROKOPIEV - Member of the Board of Directors; MARGARITA IVANOVA DINEVA – Independent Member of the Board of Directors; GEORGI ZAMFIROV GORANOV - Independent Member of the Board of Directors, and IVAN DIMITROV PETROV - Independent Member of the Board of Directors. The Company is represented by DICHKO PROKOPIEV PROKOPIEV, TSVETAN KAMENOV PETRUSHKOV, LYUDMIL IVANOV STOYANOV and the Procurator BOGDAN DICHEV PROKOPIEV – both together and independently.

The **registered capital** of the Company currently amounts to BGN 13,036,501 and is fully paid in. It is distributed into 13,036,501 dematerialized (book-entry form) shares, with a nominal value of BGN 1.00 each. The shares are divided in two classes: Class I – consisting of

11,933,600 ordinary voting shares and Class II – consisting of 1,102,901 non-voting preference shares.

## 2. Information on the securities, issued by Enemona AD

BSE-Sofia AD disclosed the distribution in accordance with markets and segments, in relation to the changes in its Rules and Regulations. As of March 1, 2012, on the Main Market (BSE) a total of 157 issues of equities have been traded (not including the SPVs). The Main Market (Bulgarian Stock Exchange or BSE) is divided into the following segments:

- **Premium Equities Segment** - 7 issues, one of which is the ordinary shares of Enemona AD (**E4A**);
- **Standard Equities Segment** – 80 issues, one of which is the preferred shares of Enemona AD (**E4AP**);
- Special Purpose Vehicles Segment – 70 issues;
- Bonds Segment – 56 issues;
- UCITs Segment – 47 issues;
- Compensatory Instruments Segment – 3 issues
- **Structured Products Segment** – 2 issues of warrants, one of which is the warrants of Enemona AD (**ZNOA**).

On the so-called Alternative Market (Bulgarian Alternative Stock Market or BaSE), as of March 1, 2012 a total of 241 issues of the not so liquid companies have been listed.

### 2.1. Ordinary shares (E4A)

For the period between January and March 2012, the total turnover of ordinary shares, issued by Enemona AD, realised on the BSE-Sofia AD increased by 29.73%, while the number of the shares traded increased by 43.80% as compared to the fourth quarter of 2011. A drop of 9.79% was registered in the weighted average price of the shares as compared to the previous quarter.

During Q1 2012, the total turnover realised was worth BGN 492 285.21, while the daily average was BGN 7 691.96. The total number of transactions was 400, while the daily average was 6.25. The weighted average share price for the period was BGN 3.445.

2012	January	February	March	January-March
<b>Total Number of Transactions</b>	82	146	172	<b>400</b>
<b>Total Number of Shares Traded</b>	14 523	85 608	42 754	<b>142 885</b>
<b>Weighted Average Share Price</b>	BGN 3.736	BGN 3.430	BGN 3.375	<b>BGN 3.445</b>
<b>Total Turnover</b>	<b>BGN 54 268.94</b>	<b>BGN 293 702.62</b>	<b>BGN 144 313.66</b>	<b>BGN 492 285.21</b>

Source: [www.infostock.bg](http://www.infostock.bg)

## Comparative Data about the Trade in Ordinary Shares in Q1 2011 and Q1 2012

	Q1 2011	Q1 2012
<b>Total Number of Transactions</b>	<b>664</b>	<b>400</b>
<b>Total Number of Shares Traded</b>	<b>123 747</b>	<b>142 885</b>
<b>Weighted Average Share Price</b>	<b>BGN 6.942</b>	<b>BGN 3.445</b>
<b>Total Turnover</b>	<b>BGN 859 055.41</b>	<b>BGN 492 285.21</b>

Source: [www.infostock.bg](http://www.infostock.bg)

### 2.2. Preferred shares (E4AP)

During the first quarter of 2012, the total turnover of preferred shares, issued by Enemona AD, decreased by 44.17% as compared to the fourth quarter of 2011 and totalled BGN 246 524.68, the daily average was BGN 3 851.95. The total number of transactions was 93, while the daily average was 1.45. The total number of shares traded was 34 846, and the weighted average share price for the period was BGN 7.074.

2012	January	February	March	January-March
<b>Total Number of Transactions</b>	26	31	36	<b>93</b>
<b>Total Number of Shares Traded</b>	3 059	24 860	6 927	<b>34 846</b>
<b>Weighted Average Share Price</b>	BGN 7.394	BGN 7.134	BGN 6.717	<b>BGN 7.074</b>
<b>Total Turnover</b>	<b>BGN 22 619.34</b>	<b>BGN 177 375.89</b>	<b>BGN 46 529.45</b>	<b>BGN 246 524.68</b>

Source: [www.infostock.bg](http://www.infostock.bg)

### 2.3. Warrants (ZNOA)

During Q1 2011, the total turnover of warrants, issued by Enemona AD, realised on the BSE-Sofia AD was worth BGN 18 654.35, while the daily average was BGN 291.47. The total number of transactions was 10, while the daily average was 0.16. The weighted average share price for the period was BGN 0.401 and the total number of warrants traded was 46 474.

2012	January	February	March	January-March
<b>Total Number of Transactions</b>	3	2	5	<b>10</b>
<b>Total Number of Shares Traded</b>	675	200	45 599	<b>46 474</b>
<b>Weighted Average Share Price</b>	BGN 0.482	BGN 0.474	BGN 0.399	<b>BGN 0.401</b>
<b>Total Turnover</b>	<b>BGN 325.35</b>	<b>BGN 94.90</b>	<b>BGN 18 234.10</b>	<b>BGN 18 654.35</b>

Source: [www.infostock.bg](http://www.infostock.bg)

### Comparison between the price movements of the securities, issued by Enemona AD



Source: [www.investor.bg](http://www.investor.bg)

### 3. Main Activities and Events during the First Quarter of 2012



**The value of new construction and engineering contracts signed in Q1 2012 reached BGN 19.72 million, excl. VAT**

Contractor	Subject
<b>Chelopech Mining EAD</b>	<b>Annex №1</b> to Contract №1013/17.08.2011 for additional activities for site: „Execution of construction, mechanical part and pipelines” for project Modernization of ventilation installation of North Shaft of Chelopech Mining EAD.
<b>Kozloduy NPP EAD</b>	Delivery of ventilation and electrical equipment for the organization of areas of size reduction in machine room blocks 1-2 of Kozloduy NPP EAD
<b>Risk Engineering AD</b>	<b>Annex № 1</b> to Contract 7601/ 15.02.2010 for deadline prolongation
<b>Chelopech Mining EAD</b>	Delivery of materials in accordance with Purchase Order №139637 for Chelopech Mining EAD
<b>Chelopech Mining EAD</b>	<b>Annex №1</b> to Contract №1174/04.11.2011 for additional activities for site: "Structural Steel Fabrication for CV-1105, Area 11 – Surface Stockpile & Reclaim System (Phase 2)"
<b>Chelopech Mining EAD</b>	<b>Annex №2</b> to Contract №1111/03.09.2011 for additional activities for site: "Concentrator Upgrade Project" Zone 78-tailings thickener installation" of Chelopech Mining EAD.
<b>Agropolychim AD</b>	Annex for deadline prolongation of Contract № 925/08.07.2011 for site: Construction and Assembly Works for the electrical installation and ATP Parts, including erection of electrical and I&C equipment during the execution of investment project IP. 703 "Construction of a new workshop for ammonium nitrate of Agropolychim AD in the town of Devnya, Industrial Zone" up to 30.04.2012
<b>Agropolychim AD</b>	Annex for deadline prolongation of Contract №999/01.08.2011r. for site: Construction and Assembly Works for the execution of investment project IP. 703 "Construction of a new workshop for ammonium nitrate of Agropolychim AD in the town of Devnya, Industrial Zone" up to 30.04.2012

<b>Agropolychim AD</b>	Annex for deadline prolongation of Contract №1263/23.11.2011 for site: Construction and Assembly Works for the execution of investment project IP. 703 "Construction of a new workshop for ammonium nitrate of Agropolychim AD in the town of Devnya, Industrial Zone" up to 30.04.2012
<b>Chelopech Mining EAD</b>	Structural & Mechanical Steel Fabrication for CV-1106 and other, Area 11 – Surface Stockpile & Reclaim System (Phase 2)
<b>Chelopech Mining EAD</b>	<b>Annex №1</b> to Contract №1272/01.12.2011 for additional activities for site: Structural Steel Fabrication for CV-1105, Area 11 – Surface Stockpile & Reclaim System (Phase 2)
<b>Chelopech Mining EAD</b>	<b>Annex №2</b> to Contract №1013/17.08.2011r „Execution of construction, mechanical part and pipelines” for project Modernization of ventilation installation of North Shaft of Chelopech Mining EAD.
<b>RWE Power AG, Essen</b>	Annex to Contract №1200/11.10.2011 for an Exit-Fee payment for site: Extension of the transmission facility for coke gas to Hukingen power plant (Duisburg, Germany).
<b>Bauer Elektroanlagen GmbH, Halle</b>	Construction of a new building for the Office for Urban Planning and Environment in Hamburg Wilhelmsburg
<b>Helse Bergen HF, Bergen</b>	Project for constructing a New centre for children, youth and psychosomatic medicine in the town of Bergen, Norway
<b>ABB AG, Germany</b>	Reconstruction of a 420 kV installation at substation Niederrhein, Wesel, Germany
<b>Kozloduy NPP EAD</b>	Electrical erection related to the planned maintenance activities, implementation of the investment program and reliability improvement of the equipment of the safety systems and reliable electricity systems in 2012.
<b>Chelopech Mining EAD</b>	<b>Letter</b> for site: RFT-000353: Zone 27- Ore Pass Structural and Mechanical Installation
<b>Schneider Electric Energy GmbH, Germany</b>	Electrical erection – Lot 3 Lighting for Power Plant Moorburg, Germany.
<b>Kozloduy NPP EAD</b>	Repair of the lightning system round buildings RS „PBZN”, Regional Police

	Department – NPP and GPU Kozloduy
<b>Agropolychim AD</b>	Change of cables on site: Agropolychim AD

**The value of new energy efficiency contracts signed in Q1 2012 totalled BGN 0.81 million, excl. VAT**

Contractor	Subject
<b>Municipality of Opan</b>	Implementation of engineering for energy efficiency with guaranteed results for the building of "Hristo Botev" Primary School, in the village of Opan
"Mental Health Center Dr. P. Stanchev - Dobrich" EOOD	Implementation of engineering for energy efficiency audit, design and implementation of energy saving measures under a contract with guaranteed results for the building of "Mental Health Center Dr. P. Stanchev - Dobrich" EOOD, in the town of Dobrich

#### **Information on framework contracts**

At the General Shareholders' Meeting of Enemona AD, held on June 30, 2011, the shareholders authorized the Board of Directors and the Executive Directors of the Company to extend for one year the period of transactions under Article 114 of the Law on Public Offering of Securities (LPOS), as follows:

- Annex to the Contract of 13-07-2010 for the implementation of construction and assembly works and/or deliveries of materials and equipment between Enemona AD (Contractor) and Enemona Galabovo AD (Executor);
- Annex to the Contract of 13-07-2010 for the implementation of the CMP for construction and assembly works and/or deliveries of materials and equipment between Enemona AD (Executor) and Enemona Galabovo AD (Contractor);
- Annex to the Contract on 13-07-2010 for manufacturing and/or delivery of metal structures and supports and/or assembly between Enemona AD (Contractor) and EMCO AD (Executor);
- Annex to the Contract on 13-07-2010 for supplies and/or assembly between Enemona AD(Executor) and EMCO AD (Contractor);

At the Extraordinary Shareholders' Meeting of Enemona AD, held on December 2, 2011, the shareholders of the Company authorized the Board of Directors and the Executive Directors for transactions under Article 114 of the LPOS with a subject - sale of electricity between Enemona Utilities AD and Enemona AD for a period of three years.

Date	Contractor	Subject	Value in BGN, excl. VAT	Turnover
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<b>09.01.2012</b>	"EMCO" AD	<b>Annex №36</b> to framework contract №351/13.07.2010 for production and supply of metal structures for site: "Construction and Assembly Works for the execution of investment project IP. 703 "Construction of a new workshop for ammonium nitrate of Agropolychim AD in the town of Devnya, Industrial Zone"	4 251.90	0.00
<b>12.01.2012</b>	"Enemona-Galabovo" AD	<b>Annex №11</b> to framework contract №349/13.07.2010 for Construction and Assembly Works for site: "Construction and Assembly Works for the execution of investment project IP. 703 "Construction of a new workshop for ammonium nitrate of Agropolychim AD in the town of Devnya, Industrial Zone"	in accordance with price indicators	28 944.00
<b>12.01.2012</b>	"Enemona-Galabovo" AD	<b>Annex №12</b> to framework contract №349/13.07.2010 for Construction and Assembly Works for site: Construction and Assembly Works for the electrical installation and ATP Parts, including erection of electrical and I&C equipment during the execution of investment project IP. 703 "Construction of a new workshop for ammonium nitrate of Agropolychim AD in the town of Devnya, Industrial Zone"	in accordance with price indicators	0.00
<b>27.01.2012</b>	"EMCO" AD	<b>Annex № 37</b> to framework contract №351/13.07.2010 to Annex №18 with subject: additional works for site: „Execution of activities for assembly/installation of a tailings thickener for project "Concentrator Upgrade Project" of Chelopech Mining EAD.	10 507.93	10 507.93
<b>27.01.2012</b>	"Enemona-Galabovo" AD	<b>Annex №13</b> to framework contract №349/13.07.2010 for Construction and Assembly Works for site: „Execution of construction, mechanical part and	20 668.42	20 668.42

		pipelines” for project Modernization of ventilation installation of North Shaft of Chelopech Mining EAD.		
<b>27.01.2012</b>	"Enemona-Galabovo" AD	<b>Annex № 14</b> to framework contract №349/13.07.2010 for prolongation of the deadline of Annex 10 with subject: "Concentrator Upgrade Project“ Zone 78-tailings thickener installation” of Chelopech Mining EAD.	-	0.00
<b>27.01.2012</b>	"EMCO" AD	<b>Annex № 38</b> to framework contract №351/13.07.2010 with subject: fabrication, delivery and installation of handrails and stairs for site: Installation of construction and mechanical part and pipelines” for Zone 78-tailings thickener” of Chelopech Mining EAD.	15 513.00	15 513.00
<b>01.02.2012</b>	"EMCO" AD	<b>Annex №39</b> to framework contract №351/13.07.2010 for fabrication and delivery of steel parts for: "Delivery of materials in accordance with Purchase Order №139637 for Chelopech Mining EAD”	6 623.07	6 623.07
<b>03.02.2012</b>	"EMCO" AD	<b>Annex №40</b> to framework contract №351/13.07.2010 for "Fabrication and delivery of metal structures and elements for a filter of the smoke purification system to a factory "Kladno", Check Republic”.	732 810.09	146 562.02
<b>15.02.2012</b>	"EMCO" AD	<b>Annex №41</b> to framework contract №351/13.07.2010 and to Annex №33/06.12.2011 for additional activities for: "Structural Steel Fabrication for CV-1105, Area 11 – Surface Stockpile & Reclaim System (Phase 2)”	39 575.66	0.00
<b>27.02.2012</b>	"EMCO" AD	<b>Annex №42</b> to framework contract №351/13.07.2010 for fabrication and delivery of metal	88 804.80	17 760.96

		structures and materials in accordance with plans, delivery – DAP, INCOTERMS 2010 on the territory of Chelopech Mining EAD, for: “Structural & Mechanical Steel Fabrication for CV-1106 and other, Area 11 – Surface Stockpile & Reclaim System (Phase 2)”		
<b>01.03.2012</b>	"Enemona-Galabovo"AD	<b>Annex №15</b> to framework contract №349/13.07.2010 and to Annex №13/27.01.2012 for additional Construction and Assembly Works for site: „Execution of construction, mechanical part and pipelines” for project Modernization of ventilation installation of North Shaft of Chelopech Mining EAD.	3 711.26	3 711.26
<b>01.03.2012</b>	"EMCO" AD	<b>Annex №43</b> to framework contract №351/13.07.2010 and to Annex №27/05.10.2012 for additional activities for site: Structural Steel Fabrication for underground premises for Area 11 – Surface Stockpile & Reclaim System (Phase 2)”	8 883.12	8 883.12
<b>02.03.2012</b>	"Enemona-Galabovo"AD	<b>Annex №16</b> to framework contract №349/13.07.2010 and to Annex №10/05.10.2011 and to Annex №14/27.01.2012 for additional Construction and Assembly Works for site: Installation of construction and mechanical part and pipelines” for Zone 78- tailings thickener” of Chelopech Mining EAD.	19 759.71	0.00
<b>23.03.2012</b>	"EMCO" AD	<b>Annex №44</b> to framework contract №351/13.07.2010 for fabrication and delivery of 2 articles for site: “Constructing of a rubber conveyor belt № 3 as a Fourth stage of the implementation of the Building site: "Construction of a new cyclic-flow technology /CFT/ for transportation of the overburden	1 398.00	0.00

		from Asarel mine to West Dump Site with a capacity of 5000 tons/hour"		
<b>23.03.2012</b>	"EMCO" AD	<b>Annex №45</b> to framework contract №351/13.07.2010 for fabrication and delivery of a metal structure for site: "Constructing of a rubber conveyor belt № 3 as a Fourth stage of the implementation of the Building site: "Construction of a new cyclic-flow technology /CFT/ for transportation of the overburden from Asarel mine to West Dump Site with a capacity of 5000 tons/hour"	17 202.14	0.00

On March 13, 2012 the following cessions under the Framework contract for transferring (cession) of current and future receivables up to BGN 30 million, arising from contracts for engineering with a guaranteed energy-efficient result and related construction and repair activities, payable in equal monthly installments, the first installment maturity of which should not occur sooner than one month after signing of the agreement for the transfer of the receivables, and the last installment maturity of each one of which should not occur later than 96 (ninety six) months after signing of the agreement for transfer of the receivables, as follows:

<b>1<sup>st</sup> Receivable:</b>	
<b>№ of the Contract</b>	Contract №6 / 18.02.2010
<b>Subject of the Contract</b>	Implementation of engineering activities for energy efficiency with guaranteed results and related repair activities to the building of Otets Paisii School - village of Borovan
<b>Debtor</b>	Municipality of Borovan
<b>Value of the Receivable</b>	BGN 628 652.01
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	51 monthly installments
<b>Value of the transaction (cession)</b>	BGN 391 876.61

**2<sup>nd</sup> Receivable:**

<b>№ of the Contract</b>	Contract dated 05.07.2011
<b>Subject of the Contract</b>	Execution of an engineering contract with guaranteed results for buildings, part of the Hospital "Sveta Petka"
<b>Debtor</b>	Hospital "Sveta Petka" AD
<b>Value of the Receivable</b>	BGN 2 516 695.84
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	81 monthly installments
<b>Value of the transaction (cession)</b>	BGN 1 719 271.68

### 3<sup>rd</sup> Receivable:

<b>№ of the Contract</b>	Contract dated 18.06.2009
<b>Subject of the Contract</b>	Execution of an energy efficient renovation with guaranteed results, reconstruction and rehabilitation of Military Dolmitory "May" - Sofia
<b>Debtor</b>	Executive Agency "Social Activities of the Ministry of Defense" – Sofia, which successor is Executive Agency "Military Clubs and Military Recreation Activities"
<b>Value of the Receivable</b>	BGN 5 944 424.96
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	60 monthly installments
<b>Value of the transaction (cession)</b>	BGN 4 112 278.69

### 4<sup>th</sup> Receivable:

<b>№ of the Contract</b>	Contract dated 29.06.2010
<b>Subject of the Contract</b>	Implementation of engineering activities for improving the energy efficiency of facilities: 1 <sup>st</sup> school "Sv. Sv. Kiril and Metodii", 5 <sup>th</sup> school "Hristo Botev" (School "Vasil Levski"), kindergarten "Slaveiche"- branch "Raina Tsaneva", Polyclinic, located on 4-6Yavorov Str., Polyclinic in Zapad District - Kyustendil, located in the city of Kyustendil
<b>Debtor</b>	Municipality of Kyustendil
<b>Value of the Receivable</b>	BGN 2 555 624.90
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	68 monthly installments



<b>Value of the transaction (cession)</b>	BGN 1 757 529.75
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<b>5<sup>th</sup> Receivable:</b>	
<b>No of the Contract</b>	Contract dated 22.02.2011
<b>Subject of the Contract</b>	Execution of an engineering contract with guaranteed results for the building of Popovo Hospital EOOD
<b>Debtor</b>	Popovo Hospital EOOD
<b>Value of the Receivable</b>	BGN 1 594 034.51
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	76 monthly installments
<b>Value of the transaction (cession)</b>	BGN 1 112 814.08

<b>6<sup>th</sup> Receivable:</b>	
<b>No of the Contract</b>	Contract dated 29.08.2011
<b>Subject of the Contract</b>	Execution of an engineering contract with guaranteed results for buildings, part of the "Oncology Hospital" EAD and related repair works
<b>Debtor</b>	"Oncology Hospital" EAD
<b>Value of the Receivable</b>	BGN 425 731.63
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	84 monthly installments
<b>Value of the transaction (cession)</b>	BGN 270 449.87

<b>7<sup>th</sup> Receivable:</b>	
<b>No of the Contract</b>	Contract dated 29.08.2011
<b>Subject of the Contract</b>	Execution of an engineering contract with guaranteed results for buildings, part of the "Oncology Hospital" EAD and related repair works
<b>Debtor</b>	"Oncology Hospital" EAD
<b>Value of the Receivable</b>	BGN 2 918 129.62
<b>Owner of the Receivable / Seller</b>	"Enemona" AD
<b>Buyer</b>	"Energetics and Energy Savings Fund - EESF" SPV
<b>Installments</b>	84 monthly installments
<b>Value of the transaction (cession)</b>	BGN 1 853 768.24

#### 4. Research and development activities

During the period under review the Issuer has not been not engaged in any research and development activities.

## 5. Financial standing for the period

### INTERIM SEPARATE STATEMENT OF FINANCIAL POSITION

#### AS OF MACRH 31, 2012

All amounts are in thousand Bulgarian Levs, except otherwise stated

	As of 31.03.2012	As of 31.12.2011
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	37,261	35,382
Intangible assets	664	687
Investments in subsidiaries and associates	17,069	17,022
Loans and advances	13,178	24,596
Deferred tax assets, net	2,520	2,520
<b>TOTAL NON-CURRENT ASSETS</b>	<b>70,692</b>	<b>80,207</b>
<b>CURRENT ASSETS</b>		
Inventories	3,934	3,996
Trade and other receivables	40,398	32,930
Gross amounts due from customers under construction contracts	20,705	22,002
Financial assets held for trading	53,700	53,700
Loans and advances	8,454	8,974
Cash and cash equivalents	1,873	4,957
<b>TOTAL CURRENT ASSETS</b>	<b>129,064</b>	<b>126,559</b>
<b>TOTAL ASSETS</b>	<b>199,756</b>	<b>206,766</b>
<b>EQUITY</b>		
Issued share capital	49,299	49,299
Reserves	28,709	28,709
Retained earnings	12,568	17,475
<b>TOTAL EQUITY</b>	<b>90,576</b>	<b>95,483</b>
<b>NON-CURRENT LIABILITIES</b>		
Loans	3,272	2,781
Finance lease	584	672
Finance liability on preferred shares	3,616	3,747
Liability on financial assets held for trading	11,844	11,583
Long-term employee benefits	62	62
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>19,378</b>	<b>18,845</b>
<b>CURRENT LIABILITIES</b>		
Trade and other payables	14,906	17,765

Gross amounts due to customers under construction contracts	5,318	4,946
Loans	68,487	68,516
Finance lease	466	498
Current tax liabilities	405	493
Provisions	220	220
<b>TOTAL CURRENT LIABILITIES</b>	<b>89,802</b>	<b>92,438</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>199,756</b>	<b>206,766</b>

**INTERIM SEPARATE STATEMENT OF COMPREHENSIVE INCOME  
FOR THE PERIOD ENDED MARCH 31, 2012**

**All amounts are in thousand Bulgarian Levs, except otherwise stated**

	Period ended 31.03.2012	Period ended 31.03.2011
Revenue	9,799	16,358
Investment revenue	322	449
Changes in inventories of finished goods and work in progress	177	180
Materials and consumables used	(2,009)	(6,774)
Hired services	(3,798)	(7,153)
Employee benefits expenses	(4,313)	(4,236)
Depreciation and amortization expenses	(446)	(456)
Other expenses	(621)	(678)
Other gains, net	139	13,079
Loss from securitization of receivables and discounting liabilities	(2,884)	-
Finance costs	(1,273)	(1,092)
Profit before tax	(4,907)	9,677
Income tax benefit / (expense)		(968)
Net profit for the year	(4,907)	8,709
Other comprehensive income for the year	-	-
<b>Total comprehensive income for the year</b>	<b>(4,907)</b>	<b>8,709</b>
Basic and diluted earnings per share	(0.41)	0.73

**INTERIM SEPARATE CASH FLOW STATEMENT  
FOR THE PERIOD ENDED MARCH 31, 2012**

**All amounts are in thousand Bulgarian Levs, except otherwise stated**

	Period ended 31.03.2012	Period ended 31.03.2011
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<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from customers	14,797	20,279
Payments to suppliers	(12,176)	(17,938)
Payments to employees	(4,753)	(3,940)
Profit tax paid	(88)	(206)
Payments for other taxes	(1,068)	(212)
Other cash flows from operating activities	(944)	(284)
<b>CASH FLOWS USED IN OPERATING ACTIVITIES, NET</b>	<b>(4,232)</b>	<b>(2,301)</b>
<b>CASH FLOWS FROM INVESTING ACITIVIES</b>		
Purchase for property, plant and equipment	(54)	(253)
Proceeds from sale of property, plant and equipment and intangible assets	-	2
Proceeds from cession receivables	1,553	-
Loans granted	(1,950)	(1,818)
Proceeds from loan repayment	1,603	3,405
Purchase of investments and increase in share capital of subsidiaries	(48)	(110)
Proceeds from sales of investments	-	-
Dividends received	-	452
<b>CASH FLOWS FROM / (USED IN) INVESTING ACTIVITIES, NET</b>	<b>1,104</b>	<b>1,678</b>
<b>CASH FLOWS FROM FINANCING ACITIVIES</b>		
Proceeds from borrowings	12,221	3,000
Repayments of borrowings	(11,756)	(2,170)
Payments under lease agreements	(183)	(215)
Interest paid	(661)	(867)
Other cash flows from financing activities	-	(1,150)
<b>CASH FLOWS FROM FINANCING ACTIVITIES, NET</b>	<b>(379)</b>	<b>(1,402)</b>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(3,507)</b>	<b>(2,025)</b>
<b>CASH AT THE BEGINNING OF THE PERIOD</b>	<b>4,957</b>	<b>3,818</b>
<b>CASH AT THE END OF THE PERIOD</b>	<b>1,450</b>	<b>1,793</b>
Restricted cash	423	1,055
<b>TOTAL CASH IN THE SEPARATE STATEMENT OF FINANCIAL POSITION</b>	<b>1,873</b>	<b>2,848</b>

## ENEMONA - GALABOVO AD

Enemona-Galabovo AD is with seat and registered office at: region of Stara Zagora, Municipality of Galabovo, town of Galabovo 6000, 120, Republika Street. The Company is entered into the Commercial Register on May 8, 2008. The scope of activity of Enemona-Galabovo AD includes: *design, investment, construction and fitting works, commissioning and adjustments, repairing, servicing, engineering, marketing, travel and tourism, food*

*service and catering, hotel management, campsites, intermediation, advertising, trading (incl. import, export, exchange, compensation, leasing, barter, consignment deals), manufacturing, purchasing, marketing and servicing of machinery, appurtenances, materials, details and spare parts and consumer goods; electric power generation from renewable energy sources; designing and building of energy and energy saving appurtenances; energy efficiency services (incl. surveys, consulting, investigation, designing, structure designing, mounting, modernization, maintenance, control and monitoring of machinery, appurtenances and buildings), consulting, translation, auto service, transportation, taxi, travel and tourism, communication and communal services; agricultural activity /incl. manufacturing, purchasing, processing and marketing of agricultural products/ in Bulgaria and abroad; veterinary medical services and consultations; holding of equity shares; shop trading, as well as all other activities not forbidden by the laws of Republic of Bulgaria.*

Enemona-Galabovo was incorporated as a branch of Enemona AD in 2002, following the expansion of Enemona Group of Companies' operations in the area of conventional energy.

In May 2008, the branch was separated into a joint stock company. Enemona-Galabovo AD carries out marketing, engineering, design, management, construction and commissioning of energy, industrial and civil projects. The company also implements projects in the area of conventional energy, energy efficiency projects, etc. It has successfully implemented projects in the area of civil engineering.

### **Main Activities and Events during the First Quarter of 2012**

As of the end of the first quarter of 2012 Enemona-Galabovo AD employs a total of 212 people (as compared to 269 as of the end of Q4 2011), including:

- Managers: 16;
- Analytical Specialists: 14;
- Technicians and other applied specialists: 12;
- Administrative personnel: 8;
- Machine and equipment operators and assembly workers: 157;
- Unqualified specialists: 5.

### **Research and Development Activities**

The company carries out no research and development activities.

### **Environment Protection**

Enemona-Galabovo AD has implemented an Environmental Management System (EMS) corresponding to the international standard ISO 14001:2004. The company applies an Environmental Management System in the fields of **design, management and implementation of energy projects, heavy and civil engineering.**

The revenues of Enemona-Galabovo AD for the first quarter of 2012 is as follows:

No	Activities	Revenue (in '000 BGN)
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	January	February	March
<b>1</b> Revenue from construction contracts	1 038	1 089	728
<b>2</b> Revenue from services	2	11	8
<b>3</b> Revenue from materials sold	0	1	1
<b>4</b> Revenue from other activities	23	16	19
<b>Total</b>	<b>1 063</b>	<b>1 117</b>	<b>756</b>

There is a structure of approved suppliers of materials and supplies and services with concluded framework contracts. More than one supplier is provided for the basic materials and supplies, so that the degree of dependence in this regard is very low.

### **New Contracts Signed**

During Q1 2012 a total of 10 new contracts and annexes were signed, most important of which are with *Contour Global Maritza East 3 and Chelopech Mining AD*.

### **EMCO AD**

EMCO AD is established and entered into the Commercial Register in 1997. It is with seat and registered office at: region of PLeven, Municipality of Belene, town of Belene 5930, P.O.b. 63, Project: Nuclear Power Plant (NPP). The scope of activities of EMCO AD includes: *design, construction, mounting and repair works of energy industrial and communal projects and gas supply projects in Bulgaria and abroad, manufacturing of customized equipment, metal structures, reservoir basins, appurtenances, electrical equipment for Bulgaria and abroad, foreign and home trade, services.*

The Company is specialized in manufacturing of customized structures of carbon steel, alloy and stainless steels. EMCO AD is certified ISO 9001:2000.

### **Main Activities and Events during the First Quarter of 2012**

The current economic activity of the Company is aimed primarily at overcoming the negative effects of economic crisis and work in the following areas:

- Search for investors in the same area of activities to negotiate subcontracts for manufacturing and assembly;
- Search for old investors and restoring the contractual arrangements on favorable terms to both parties;
- Optimization of staff in warehouses, brigades, groups and units.

The company employs a total of 169 people as of March 31, 2012, including:

- Administration 21 people;
- Assembly workers 91 people;
- Electricians 4 people;
- Welders 28 people;
- Painters 3 people;

➤ Craners	14 people;
➤ Car drivers	2 people;
➤ Bus drivers	3 people;
➤ Heavy machine drivers	1 people;
➤ Auto-craners	2 people.

The production program of EMCO AD includes projects that have started in 2011, and their implementation continues in 2012. The company's main contractors in the First Quarter of 2012 were the divisions of the company ALSTOM, including, Alstom Switzerland , Alstom Sweden, Alstom Italy and Alstom India.

#### **Information about the revenues allocated by separate categories of activities**

During the First Quarter of 2012, the Company accounted a revenue of BGN 1 499 thousand.

#### **New Contracts Signed**

During Q1 2012 a total of 16 new contracts and annexes were signed, most important of which are with ALSTOM for the Fabrication of an electrostatic filter for a Project in Narva Estonia.

#### **Environment Protection**

During Q1 2012, the company meets all requirements for environmental protection of the company's projects.

### **TRADE IN ELECTRICITY**

The Business line Trade in electricity (electricity trading and natural gas trading) is conducted primarily by the subsidiary Enemona Utilities AD. Electricity trade in Bulgaria is carried by the regulated third party access, where transactions take place through direct bilateral contracts between producers/traders and consumers and balancing market (on which the missing quantities are bought and the remaining surpluses in bilateral contracts are sold). In the transitional period of gradual liberalization, the relationship between market players is still carried out on the regulated and free electricity market.

The Business line includes the Companies: Enemona Utilities AD, along with Nevrokop-Gas AD, Hemusgas AD, Regionalgas AD and Pirin Power AD.

### **1. ENEMONA UTILITIES AD**

Enemona Utilities is a joint-stock company with a scope of activity - *trade in electricity, generating, import and export of electric and heating energy, green certificates trading, energy management, investment designing and consulting in the energy field, trade (home and foreign) with all types of energy (after obtaining the required permit / license in the cases provided by the law), building and control on networks for natural gas in urban industrial areas, operation, maintenance, and repair of built-up water sources, water supply systems, appurtenances and pump stations, delivery, power and water supply, transmission*

and supply of potable water, joint distribution of the consumed quantities of cold potable water, building and control of the catalyst system, provision of telecommunication services, designing and building of telecommunication systems and appurtenances in Bulgaria and abroad, collection, transportation, treatment, and processing of solid (domestic and industrial) waste, treatment (recycling) of waste water (domestic and industrial) and appropriate processing of muddy sediments, improvement of the contaminated areas, city services (street lighting, control of buildings, parkings, subways, etc.), landscape planting, maintenance of parks and gardens, building of parks, and any other activity not forbidden by the law.

Enemona Utilities is registered in the Trade Register in 2005. Its seat and registered office is at: Sofia, Geo Milev Living District, 20 Kosta Lulchev Str., fl. 1.

The Company's shareholders as of December 31, 2011 are Enemona AD and one natural person. The capital of Enemona Utilities AD is BGN 2.25 million, divided into 1,710,000 ordinary shares and 540,000 ordinary bearer shares with a nominal value of BGN 1.00 each. Enemona Utilities AD has a two-tier management system.

### **Main Activities and Events during the First Quarter of 2012**

During the first quarter of 2012, Enemona Utilities AD registered revenue of BGN 16.921 million, as follows:

- Revenue from sale of electricity – BGN 15.233 million
- Revenue from sale of natural gas - BGN 1.465 million
- Revenue from services BGN 5 000.
- Finance income - BGN 192 000.
- Income from financing - BGN 26 000.

Activities	Revenue (in '000 BGN)		
	January	February	March
Revenue from sale of electricity	5 380	5 047	4 806
Revenue from sale of natural gas (compressed)	583	512	370
Other revenue	82	69	72

In the first quarter of 2012, Enemona Utilities AD is not made any investments.

### **Environment Protection**

The company's activities do not require any specific environmental protection measures in accordance with the applicable legislation.

### **Information on Suppliers**

All energy producers in Bulgaria sell electricity on the free market on a commercial basis, after a tender procedure. For the first quarter of 2012, the main suppliers of Enemona Utilities AD of electricity are NPP Kozloduy EAD, Energy Market AD, Energy Supply EOOD, ECA Golden Sands AD and Gen-i Sofia, marketing and sale of electricity EOOD.



For the business line trade in natural gas, according to the Bulgarian law, a provider of this product can only be Bulgargaz EAD, therefore the degree of dependence is very high.

In the first quarter of 2012, no changes in personnel of the Company were made.

### **Description of Principal Risks and Uncertainties Facing the Company during the First Quarter of 2012 and Forecast for the Coming Year**

The main risks and uncertainties facing Enemona Utilities AD concerning the trade in electricity are related mainly to the inter-company debt in the country. It is possible that delays in payments by the domestic partners of the company may happen along with insolvency of some of them.

Electricity supply in the first half of 2012 will continue to be provided through the execution of tenders by the largest producers. This, in turn, leads to uncertainty for bidders. However, following a tender procedure, carried out in December 2011, Enemona Utilities AD signed a contract to supply electricity from NPP Kozloduy EAD for the first half of 2012.

Specificity trade in compressed natural gas requires potential customers to invest in retrofitting their equipments. In terms of economic and financial crisis, customers prefer to postpone the investment in the short term. As a result, the ongoing economic and financial crisis is the main risk facing Enemona Utilities AD.

Another major risk is the constant increase in fuel prices and consequent increases in the price of natural gas. The high cost in addition to the need for investment for upgrade reduces the interest of potential users in natural gas.

## **ASSETS MANAGEMENT AND OTHER ACTIVITIES**

Enemona is the founder and majority shareholder in two special investment purpose vehicles – Energetics and Energy Savings Fund - EESF SPV, and Real Estate Investments Fund - FINI REIT. Those two entities have been established in order to utilize different investment instruments, i.e. the opportunity of investing by means of securitization in the two legally defined directions by the Bulgarian Law on the Special Purpose Vehicles. The process of securitization includes investing the financial resources, raised by security issues, in real estate or receivables.

### **1. ENERGETICS AND ENERGY SAVINGS FUND – EESF SPV**

Energetics and Energy Savings Fund - EESF SPV has its seat and registered office is at: Sofia, Geo Milev Living District, 20 Kosta Lulchev Str., fl. 3.

On May 17, 2006 by a Decision № 333 - SPV, the Financial Supervision Commission issued a license to the Energetics and Energy Savings Fund - EESF SPV.

The Company is a publicly traded company and discloses in accordance with legal requirements all the necessary information to the Financial Supervision Commission, BSE-Sofia AD and the public, along with publication on the Internet site of the Company - [www.eesf.biz](http://www.eesf.biz) and the selected news media Investor.BG AD, a public company having a large number of web information portal - [www.bull.investor.bg](http://www.bull.investor.bg).

## 2. REAL ESTATE INVESTMENT FUND - FINI REIT

Real Estate Investment Fund – FINI REIT has its seat and registered office is at: Sofia, Geo Milev Living District, 20 Kosta Lulchev Str., fl. 3.

On August 16, 2007 by a Decision № 1138 - SPV, the Financial Supervision Commission issued a license to the Real Estate Investment Fund – FINI REIT.

The Company is a publicly traded company and discloses in accordance with legal requirements all the necessary information to the Financial Supervision Commission, BSE-Sofia AD and the public, along with publication on the Internet site of the Company - [www.fini.bg](http://www.fini.bg) and the selected news media Investor.BG AD, a public company having a large number of web information portal - [www.bull.investor.bg](http://www.bull.investor.bg).

## 3. ARTANES MINING GROUP AD

Artanes Mining Group AD was established on February 15, 2011 in the Republic of Bulgaria seat and registered office is at: Sofia, Geo Milev Living District, 20 Kosta Lulchev Str. and is registered in the Trade register on April 19, 2011.

The Company's scope of activities includes: *prospecting, exploration and mining of underground resources; exploration, development and implementation of methods for underground coal gasification in solid fuels deposits; financing, construction and operation of mines; production and trade in electricity and energy (after obtaining the required permit / concession rights / license for the respective activity required by law) and any other activity that is not prohibited by law.*

The Company is a publicly traded company and discloses in accordance with legal requirements all the necessary information to the Financial Supervision Commission, BSE-Sofia AD and the public, along with publication on the Internet site of the Company - [www.artanesmining.bg](http://www.artanesmining.bg) and the selected news media Investor.BG AD, a public company having a large number of web information portal - [www.bull.investor.bg](http://www.bull.investor.bg).

## 4. CHPP NIKOPOL EAD

CHPP Nikopol EAD was established in 2008 with main scope of activities: *research, design, construction, installation, start-up and commissioning, repair services, engineering, production and sale of electricity and heat from various energy sources.* Its seat and registered office is at: Sofia, Geo Milev Living District, 20 Kosta Lulchev Str.

CHPP Nikopol was established as a project company for developing Enemona's activities in the field of renewable energy sources. According to the conceptual technical characteristics, the Central Heating Power Plant will have a total installed heating capacity of 50 MWth, electrical capacity of 16MWel, generating a net annual electricity of 128 MWh. The technology allows 80% of the fuel to be waste agricultural biomass (straw) and an option for the remaining 20% to be other biological waste.

## FINANCIAL STANDING OF THE GROUP FOR THE PERIOD

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### AS OF MARCH 31, 2012

All amounts are in thousand Bulgarian Levs, except otherwise stated

	<u>As of</u> <u>31.03.2012</u>	<u>As of</u> <u>31.12.2011</u>
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	52,578	51,049
Investment property	534	534
Intangible assets	708	731
Exploration and evaluation assets	1,587	1,579
Investments in associates	4	4
Loans and advances	31,409	33,710
Goodwill	2,113	2,113
Other non-current assets	3	5
Deferred tax assets, net	<u>2,626</u>	<u>2,626</u>
<b>TOTAL NON-CURRENT ASSETS</b>	<b>91,562</b>	<b>92,351</b>
<b>CURRENT ASSETS</b>		
Inventories	5,142	4,674
Trade and other receivables	37,348	41,214
Gross amounts due from customers on construction contracts	23,389	22,567
Financial assets held for trading	53,700	53,700
Loans and advances	22,088	21,156
Cash and cash equivalents	<u>4,683</u>	<u>11,738</u>
<b>TOTAL CURRENT ASSETS</b>	<b><u>146,350</u></b>	<b><u>155,049</u></b>
<b>TOTAL ASSETS</b>	<b><u>237,912</u></b>	<b><u>247,400</u></b>
	<u>As of</u> <u>31.03.201</u>	<u>As of</u> <u>31.12.2011</u>
	<u>2</u>	<u>31.12.2011</u>
<b>EQUITY</b>		
Issued share capital	49,299	49,299
Reserves	<u>39,190</u>	<u>39,190</u>

Retained earnings	7,634	12,316
Total equity of the shareholders of the Parent company	96,123	100,805
Non-controlling interests	2,059	2,110
<b>TOTAL EQUITY</b>	<b>98,182</b>	<b>102,915</b>
<b>NON-CURRENT LIABILITIES</b>		
Loans	13,277	13,633
Finance lease	1,176	1,400
Financial liabilities on preferred shares	3,616	3,747
Liability on investments for trading	11,844	11,583
Long-term employee benefits	108	108
Deferred tax liabilities, net	69	69
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>30,090</b>	<b>30,540</b>
<b>CURRENT LIABILITIES</b>		
Trade and other payables	26,169	35,623
Gross amounts due to customers on construction contracts	5,375	5,204
Loans	76,332	71,114
Finance lease	977	1,011
Current tax liabilities	409	615
Provisions	378	378
<b>TOTAL CURRENT LIABILITIES</b>	<b>109,640</b>	<b>113,945</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>237,912</b>	<b>247,400</b>

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED MARCH 31, 2012<sup>1</sup>**

All amounts are in thousand Bulgarian Levs, except otherwise stated

	Period ended 31.03.2012	Period ended 31.03.2011
<b>CONTINUING OPERATIONS</b>		
Revenue	29,658	38,090
Finance income	829	662
Changes in inventories in finished goods and work in progress	176	183
Cost of goods sold	(16,065)	(19,089)
Materials and consumables used	(3,543)	(8,358)

<sup>1</sup> The difference between the expected consolidated revenue from operations of the Group in Q1 2012, revealed in the Investors Bulletin and the current data is due to the higher value of revenue recognized in Q1 2012.

Hired services	(3,665)	(4,719)
Employee benefits expenses	(6,380)	(6,719)
Depreciation and amortization expenses	(801)	(813)
Other expenses	(698)	(755)
Other gains, net	246	8,882
Loss from securitization of receivables and discounting liabilities	(2,884)	
Finance costs	(1,602)	(1,295)
PROFIT BEFORE TAX from continuing operations	<u>(4,729)</u>	<u>6,069</u>
Income tax expense	<u>(4)</u>	<u>(263)</u>
NET PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS	<u>(4,733)</u>	<u>5,806</u>
DISCONTINUED OPERATIONS		
Profit / (Loss) for the year from discontinued operations	-	(5,366)
NET LOSS (PROFIT) FOR THE PERIOD	<u>(4,733)</u>	<u>440</u>
Other comprehensive income for the year	-	-
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<u>(4,733)</u>	<u>440</u>
Profit / (loss) attributable to non-controlling interests	(51)	2,025
Profit attributable to the Parent company	(4,682)	(1,585)
Share of the comprehensive income for non-controlling interests	(51)	2,025
Share of the comprehensive income for the Parent company	(4,682)	(1,585)
BASIC AND DILUTED EARNINGS PER SHARE FROM CONTINUING AND DISCONTINUED OPERATIONS	(0,39)	(0,13)
BASIC AND DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS	(0,39)	0,32

**CONSOLIDATED CASH FLOW STATEMENT  
FOR THE YEAR ENDED MARCH 31, 2012**

All amounts are in thousand Bulgarian Levs, except otherwise stated

	Period	Period
	ended	ended
	<u>31.03.2012</u>	<u>31.03.2011</u>

Cash flows from operating activities		
Receipts from customers	39,231	46,283
Payments to suppliers	(42,881)	(39,569)
Payments to employees	(6,827)	(7,010)
Profit tax paid	(210)	(215)
Payments for other taxes	(1,231)	(315)
Other cash flows from operating activities	(526)	115
<b>CASH FLOWS FROM/(USED IN) OPERATING ACTIVITIES, NET</b>	<b>(12,444)</b>	<b>(711)</b>
Cash flows from investing activities		
Purchase of property, plant and equipment	(62)	(321)
Proceeds from sale of property, plant and equipment	-	2
Loans granted	(2,200)	(2,023)
Proceeds from loan repayment	1,626	4,131
Proceeds from securitized ESCO contracts	931	556
Proceeds from securitized trade receivables	1,553	-
Dividends received	-	2
Other cash flows from investing activities	-	(104)
<b>CASH FLOWS USED IN INVESTING ACTIVITIES, NET</b>	<b>1,848</b>	<b>2,243</b>
Cash flows from financing activities		
Proceeds from borrowings	18,686	10,003
Repayments of borrowings	(13,781)	(11,602)
Payments under lease agreements	(298)	(368)
Interest paid	(1,012)	(1,189)
Other cash flows used in financing activities	(4)	(118)
<b>CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES, NET</b>	<b>3,591</b>	<b>(3,274)</b>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(7,005)</b>	<b>(1,742)</b>
<b>CASH AT THE BEGINNING OF THE PERIOD</b>	<b>11,161</b>	<b>5,475</b>
<b>CASH AT THE END OF THE PERIOD</b>	<b>4,156</b>	<b>3,733</b>
Restricted cash	527	1,153
<b>TOTAL CASH IN HAND AND AT BANKS</b>	<b>4,683</b>	<b>4,886</b>

### III. ADDITIONAL INFORMATION ABOUT THE PUBLIC COMPANY

- 1. Information about the changes in the accounting policy during the reporting period, the reasons for their making and in what way they impact on the issuer's financial result and equity:**

There have been no changes in the accounting policy during the reporting period.

- 2. Information about occurred changes in the economic group of the issuer if it participates in such group, including information on the results from organizational**

changes within the issuer, such as transformation, selling of undertakings from the economic group, non-money contributions by the undertaking, renting out of property, long-term investments, suspension of operation:

The companies, which Enemona AD manages and controls as of March 31, 2012, are listed below:

Organizational Structure of Enemona Group of Companies		
COMPANY	Percentage (%) as of 31.03.2012	Percentage (%) as of 31.12.2011
„CHPP NIKOPOL” EAD	100.00	100.00
„PPP MLADENOV” EOOD	100.00	-
„ARTANES MINING GROUP” AD	99.99	99.99
„ENEMONA UTILITIES AD	99.46	99.46
„ESCO ENGINEERING” AD	99.00	99.00
„Enemona-Galabovo” AD	91.13	91.13
„NEVROKOP-GAS” AD	90.00	90.00
„ENERGETICS AND ENERGY SAVINGS FUND - EESF” SPV	88.97	88.97
„PIRINPOWER” AD	84.00	84.00
„EMCO” AD	77.36	77.36
„REAL ESTATE INVESTMENT FUND- FINI” REIT	69.23	69.32
„HEMUSGAS” AD	50.00	50.00

#### Enemona AD Indirect Shareholdings

Company	Indirect Shareholding through	Percentage (%) of indirect shareholding as of 31.12.2011
„RegionalGas” AD	„Enemona Utilities” AD	50.00
„Pirin Power” AD	„Enemona Utilities” AD	16.00

**Transformation** – There have been no transformations within the Group during the reporting period;

**Non-money contributions** – There have been no not-money contributions been made within the Group during the reporting period;

**Suspension of operations** – There have been no suspension of operations during the reporting period;

#### Leased

During Q1 2012 Enemona AD leased buildings and vehicles, under contracts with the following companies: Energomontage AEK AD, ESCO Engineering AD, Escona Consult OOD Enemona Start AD; Izolko OOD, ET CVC - Svetlin Simeonov," CCB AD, SIP OOD and others.

**Enemona AD has no pending legal, administrative or arbitration procedures** relating to liabilities or receivables at the rate of at least 10 per cent from the issuer's equity; if the total amount of the issuer's liabilities or receivables of all initiated proceedings exceeds 10 per cent of its equity, information shall be presented for each procedure separately

**3. Opinion of the management body about the likelihood of realization of the published forecasts on the results of the current financial year, taking account of the results of the current quarter, as well as information about the factors and circumstances which will influence the obtaining of the forecast results at least for the next quarter:**

In order to provide all the investors and interested parties with comprehensive and opportune information, the management of "Enemona" AD has taken the decision to prepare and disclose publicly "**Investors' Bulletin**" on a monthly basis. The Bulletin will be disclosed both in Bulgarian and English to the Financial Supervision Commission, BSE-Sofia AD and the public by means of the chosen media – Investor.BG and the company's web-site – [www.enemona.com](http://www.enemona.com), within 15 days after the beginning of each month.

The "**Investors' Bulletin**" will contain the following information about Enemona Group of Companies, on a consolidated basis:

Revenue

- The revenues for the previous four quarters, along with preliminary data for the months from the current, which have already passed, segmented in accordance with the main activities of the Group;
- Revenue forecast for the current quarter.

Contracts

- The Construction Backlog Indicator - CBI for the previous four quarters, along with preliminary data for the months from the current, which have already passed;
- The value of new construction contracts signed during the previous four quarters, along with data for the current, presented by segments;
- The Construction Backlog Indicator - CBI for the previous four quarters, along with preliminary data for the months from the current, which have already passed, segmented by type of contractors.

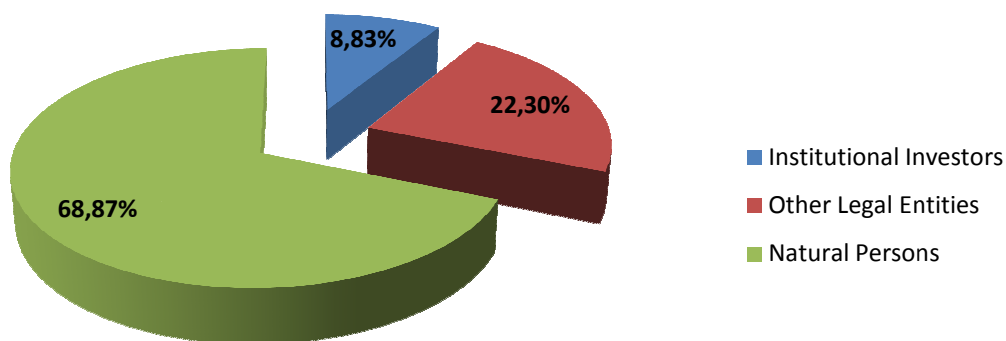
On March 15, 2012 Enemona AD revealed Investors' Bulletin – March 2012. There is a revenue forecast for the Group for Q1 2012 (on a consolidated basis)

**4. Structure of the company's capital including the securities that have not been admitted to trading on a regulated market in the Republic of Bulgaria or another Member State, with indication of the different classes of shares, the rights and liabilities attaching to any of the classes of shares and the portion of the total capital which each individual class constitutes:**

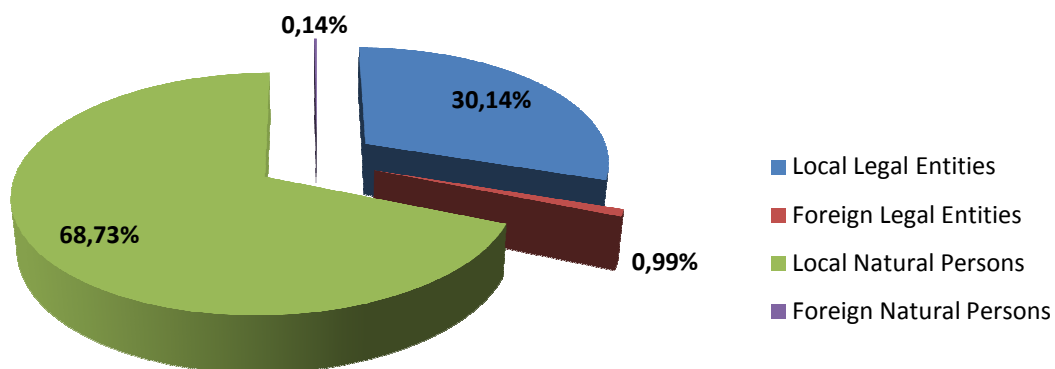


## ORDINARY SHARES<sup>2</sup>

### Shareholder Structure of Ordinary Shares, issued by Enemona AD as of 31.03.2012

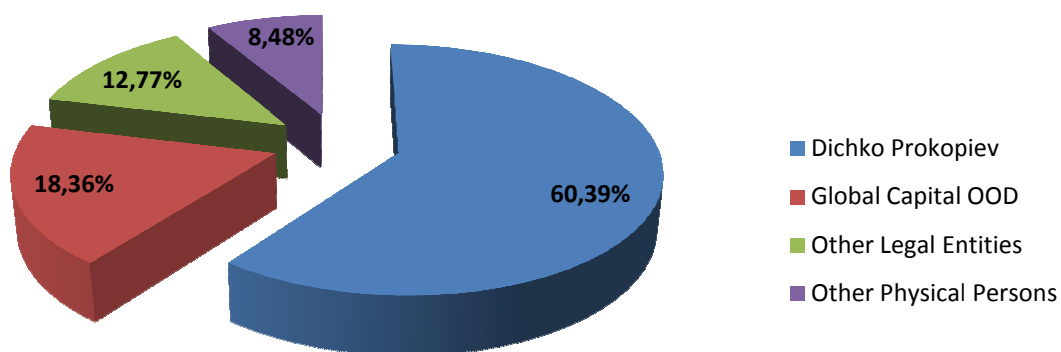


### Shareholder Structure of Ordinary Shares, issued by Enemona AD as of 31.03.2012



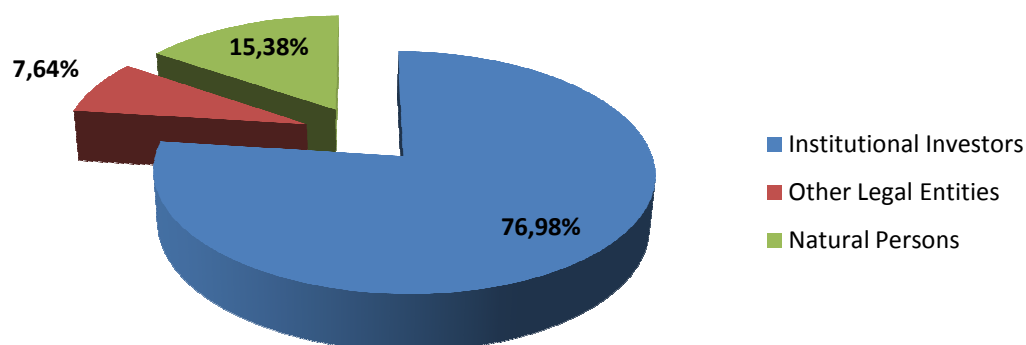
<sup>2</sup> The shares pledged under repo-transactions, owned by Dichko Prokopiev and Global Capital OOD, are included in their percentage of holding.

### Shareholder Structure of Ordinary Shares, issued by Enemona AD as of 31.03.2012

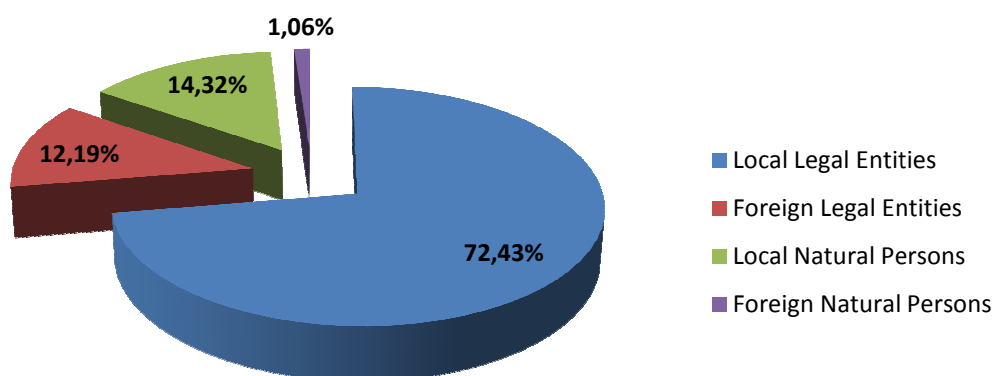


### PREFERRED SHARES

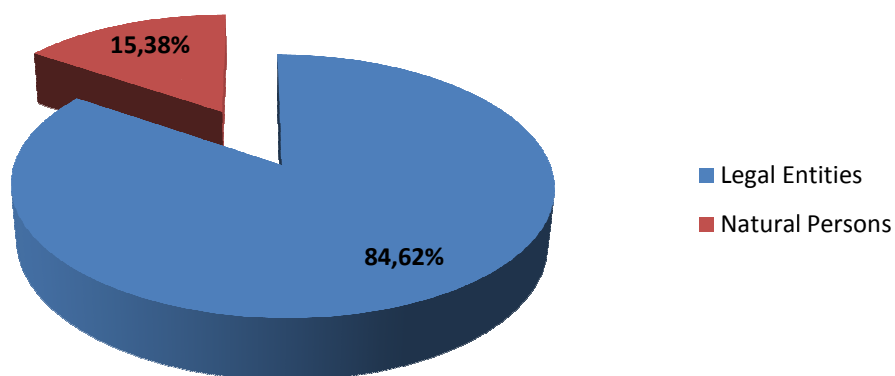
### Shareholder Structure of Preferred Shares, issued by Enemona AD as of 31.03.2012



### Shareholder Structure of Preferred Shares, issued by Enemona AD as of 31.03.2012

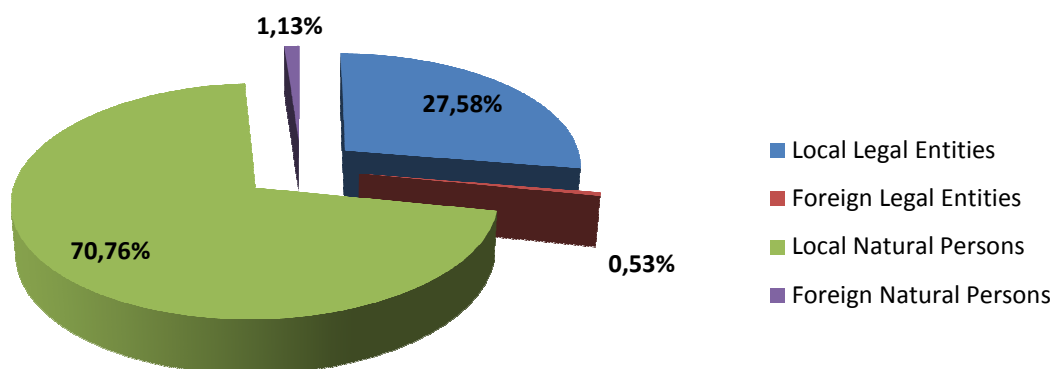


### Shareholder Structure of Preferred Shares, issued by Enemona AD as of 31.03.2012

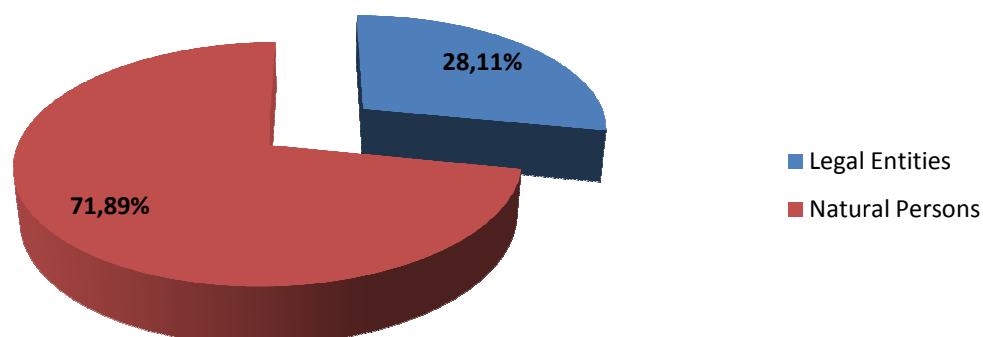


### WARRANTS

### Structure of the Holders of Warrants, issued by Enemona AD as of 31.03.2012



### Structure of the Holders of Warrants, issued by Enemona AD as of 31.03.2012



**5. Information on the direct and indirect holding of 5 or more percent of the voting rights in the company's general meeting, including data about the shareholders, the amount of their holding and the manner in which the shares are owned:**

Ownerships as of March 31, 2012<sup>3</sup>

Ownerships	Ordinary Shares	Preferred Shares	Issued Share Capital
	11 933 600	1 102 901	13 036 501

<sup>3</sup> The shares pledged under repo-transactions, owned by Dichko Prokopiev and Global Capital OOD, are included in their percentage of holding.

Dichko Prokopiev Prokopiev	60.39%	-	55.28%
Global Capital OOD	18.36%	-	16.80%

Ownership as of December 31, 2011

<b>Ownerships</b>	<b>Ordinary Shares 11 933 600</b>	<b>Preferred Shares 1 102 901</b>	<b>Issued Share Capital 13 036 501</b>
Dichko Prokopiev Prokopiev	60.39%	-	55.28%
Global Capital OOD	18.36%	-	16.80%

Dichko Prokopiev holds directly and indirectly via Global Capital OOD - 72.08% of Enemona's issued share capital.

As of March 31, 2012, a total of 2 050 000 ordinary shares, owned by Global Capital OOD, and 1 127 086 ordinary shares, owned by Dichko Prokopiev, are subject to repo transactions.

**6. Information about the shares owned by the issuer's management and supervisory bodies at the end of the relevant quarter as well as the changes that occurred for the period since the end of the preceding quarter for every person individually:**

The Members of the Board of Directors of Enemona AD and the Procurator of the Company hold shares, issued by the Issuer, as follows:

<b>Members of the Board of Directors</b>	<b>Percentage from the Issued Share Capital as of 31.03.2012 – issued capital 13 036 501</b>	<b>Percentage from the Issued Share Capital as of 31.12.2011 – issued capital 13 036 501</b>
<b>Dichko Prokopiev Prokopiev – Chairman of the Board of Directors</b>	55.28	55.28
<b>Tsvetan Kamenov Petrushkov – Vice- Chairman of the Board of Directors</b>	0.36	0.36
<b>Lyudmil Ivanov Stoyanov – Vice- Chairman of the Board of Directors</b>	0.50	0.50
<b>Ilian Borisov Markov – Member of the Board of Directors</b>	0.21	0.21
<b>Prokopi Dichev Prokopiev - Member of the Board of Directors</b>	0.22	0.22
<b>Margarita Ivanova Dineva - Member of the Board of Directors</b>	0.00	0.00
<b>Ivan Dimitrov Petrov - Member of the Board of Directors</b>	0.00	0.00
<b>Georgi Zamforov Goranov - Member of the Board of Directors</b>	0.00	0.00

Bogdan Dichev Prokopiev - Procurator	0.30	0.30
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7. Information about granted by the issuer or its subsidiary loans, providing of guarantees or assuming liabilities in whole to one entity or its subsidiary, including also related persons with indication of the nature of the relations between the issuer and the entity, the amount of unpaid principal, interest rate, deadline for repayment, amount of the assumed liability, term and conditions:

**RECEIVED LOANS**

Received Loans from Izolko OOD				
Document	Date	Value	Interest Rate %	Deadline
Contract	30.5.2011	200 000,00	10.3	30.7.2011 Annex 31.12.2012
Contract	02.6.2011	100 000,00	10.3	01.8.2011 Annex 31.12.2012
Contract	06.6.2011	200 000,00	10.3	04.8.2011 Annex 31.12.2012
Contract	20.6.2011	130 000,00	10.3	15.8.2011 Annex 31.12.2012
Contract	22.6.2011	2 500 000,00	8.3	06.7.2011 Annex 31.12.2012
Contract	30.6.2011	1 000 000,00	10.3	30.8.2011 Annex 31.12.2012
Contract	07.10.2011	800 000,00	8.3	31.12.2011 Annex 31.12.2012
Contract	20.10.2011	550 000,00	8.3	31.12.2011 Annex 31.12.2012
Contract	28.10.2011	450 000,00	8.3	31.12.2011 Annex 31.12.2012
Contract	08.11.2011	250 000,00	8.3	31.12.2011 Annex 31.12.2012
Contract	15.11.2011	1 750 000,00	8.3	31.12.2011 Annex 31.12.2012
Contract	21.11.2011	1 500 000,00	8.3	31.12.2011 Annex 31.12.2012
Received Loans from Enida Engineering AD				
Document	Date	Value	Interest Rate %	Deadline
Contract	01.6.2011	850 000,00	9	31.12.2009 Annex 31.12.2012
Contract	28.4.2011	120 000,00	8.3	31.12.2011

				Annex 31.12.2012
<b>Contract</b>	04.1.2012	250 000,00	8.3	31.12.2012
<b>Received Loans from Enemona Start AD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	15.6.2011	400 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	25.3.2012	505 000,00	12.3	31.12.2012
<b>Received Loans from Energomontage AEK AD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	01.6.2009	1 900 000,00	9	31.12.2009
				Annex 31.12.2012

### **GRANTED LOANS**

<b>Loans Granted to Izolko OOD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	15.3.2010	32 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	16.3.2011	67 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	07.9.2011	300 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	25.1.2011	300 000,00	8	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	01.2.2011	330 000,00	8	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	24.2.2011	552 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	03.8.2011	150 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	19.8.2011	150 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	15.12.2011	10 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	31.1.2012	230 000,00	9	31.12.2012
<b>Loans Granted to Escona Consult OOD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>

<b>Contract</b>	08.2.2008	50 000,00	BIP+2	31.12.2008
				Annex 31.12.2012
<b>Contract</b>	17.5.2008	50 000,00	BIP+2	31.12.2008
				Annex 31.12.2012
<b>Contract</b>	26.8.2008	327 500,00	10	31.12.2008
				Annex 31.12.2012
<b>Contract</b>	22.6.2010	100 000,00	8	21.12.2010
				Annex 31.12.2012
<b>Contract</b>	28.9.2010	146 000,00	8	27.12.2010
				Annex 31.12.2012
<b>Contract</b>	29.3.2011	33 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	30.3.2011	64 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	06.4.2011	700 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	08.4.2011	300 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	14.4.2011	580 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	27.6.2011	15 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	27.9.2011	20 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	19.10.2011	55 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Loans Granted to Energomontage AEK AD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	21.3.2008	1 000 000,00	10	31.12.2008
				Annex 31.12.2012
<b>Contract</b>	21.6.2008	1 500 000,00	10	31.12.2008
				Annex 31.12.2012
<b>Contract</b>	01.4.2010	60 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	29.6.2010	60 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	29.9.2010	60 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	10.12.2010	170 000,00	8	30.6.2011
				Annex 31.12.2012
<b>Contract</b>	27.12.2010	60 000,00	8	31.12.2011
				Annex 31.12.2012



<b>Contract</b>	29.3.2011	33 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	30.3.2011	60 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	30.6.2011	60 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	30.9.2011	60 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Loans Granted to Enemona Start AD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	30.6.2011	52 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Loans granted to the Environmental and Agricultural Foundation</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	01.12.2009	20 000,00	Up to 30 days after receiving the financing in accordance to Project №431-2-03-37 under Measure 431-2, Axis 4 of Leader Program.	
<b>Loans Granted to SIP OOD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate %</b>	<b>Deadline</b>
<b>Contract</b>	15.4.2009	150 000,00	10	When requested
<b>Contract</b>	22.5.2011	400 000,00	10	When requested
<b>Contract</b>	03.6.2008	1 100 000,00	10	31.12.2008
				Annex 31.12.2012
<b>Contract</b>	08.7.2009	1 000 000,00	10	31.12.2009
				Annex 31.12.2012
<b>Contract</b>	16.2.2010	50 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	22.2.2010	50 000,00	8	31.3.2010
				Annex 31.12.2012
<b>Contract</b>	12.10.2010	50 000,00	8	31.12.2010
				Annex 31.12.2012
<b>Contract</b>	11.11.2010	265 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	24.2.2011	100 000,00	9	31.12.2011
				Annex 31.12.2012

<b>Contract</b>	07.6.2011	40 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	12.7.2011	80 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	25.7.2011	17 800,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	29.7.2011	20 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	29.8.2011	70 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	06.10.2011	120 000,00	9	31.12.2011
				Annex 31.12.2012
<b>Contract</b>	26.1.2012	120 000,00	9	31.12.2012
<b>Contract</b>	31.1.2012	50 000,00	9	31.12.2012
<b>Loans Granted to Ardia OOD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate</b> %	<b>Deadline</b>
<b>Contract</b>	17.6.2006	50 000,00	BIP	30.11.2008
<b>Loans Granted to Almina Consult EOOD</b>				
<b>Document</b>	<b>Date</b>	<b>Value</b>	<b>Interest Rate</b> %	<b>Deadline</b>
<b>Contract</b>	28.3.2012	43 000,00	9	10.4.2012

#### Information on framework contracts

Under a decision taken at the General Shareholders' Meeting of Enemona AD, held on June 30, 2011, the shareholders authorized the Board of Directors and the Executive Directors of the Company to perform transactions under Article 114 of the Law on Public Offering of Securities (LPOS) for receiving/granting credit limits for a period of one year, as follows:

- Enemona Utilities AD receiving/granting credit limits of BGN 3 million for a period of one year;
- Enemona Galabovo AD receiving/granting credit limits of BGN 1 million for a period of one year;
- EMCO AD receiving/granting credit limits of BGN 1 million for a period of one year;
- Artanes Mining Group AD receiving credit limits of BGN 1 million for a period of one year.

On the Extraordinary Shareholders' Meeting of Enemona AD, held on December 2, 2011, the shareholders authorized the Board of Directors and the Executive Directors of the Company to perform transactions under Article 114 of the Law on Public Offering of Securities (LPOS) for receiving a BGN 5 million credit limit for a period of one year.

Enemona AD has received the following loans from Enemona Utilities AD:

Document	Date	Value	Interest Rate %	Deadline
Contract	01.10.2011	1 112 000,00	SOFIBOR + 3%	31.12.2011
				Annex 31.06.2012
Contract	17.10.2011	250 000,00	SOFIBOR + 3%	31.12.2011
				Annex 31.06.2012

Enemona AD has granted the following loans to EMCO AD:

Document	Date	Value	Interest Rate %	Deadline
Contract	28.6.2011	200 000,00	SOFIBOR + 4%	31.12.2011
				Annex 28.06.2012
Contract	08.7.2011	150 000,00	SOFIBOR + 4%	31.12.2011
				Annex 08.07.2012
Contract	25.7.2011	150 000,00	SOFIBOR + 4%	31.12.2011
				Annex 25.07.2012

## V. PRINCIPAL RISKS AND UNCERTAINTIES FACING THE GROUP DURING THE PERIOD UNDER REVIEW

In its ordinary course of business, the Companies from the Group may be exposed to various financial risks, the most important of which are foreign exchange risk, credit risk and liquidity risk.

The risk management is currently carried out under the direct supervision of the Executive Director and the financial experts under the policy, established by the Board of Directors of Enemona AD, who developed the basic principles of general management of financial risk, based on which are developed specific (written) procedures for managing the individual specific risks, such as currency, price, interest rate, credit and liquidity, and the use of non-derivative instruments.

The following describes the different types of risks the Group faces in the course of its business operations and the approach for managing those risks.

### 1. Impact of the Global Economic Crisis

Currently, the macroeconomic environment in Bulgaria faces the negative impact of the global financial and economic crisis and its results continue to be strongly felt. The measures taken by the EU and the Bulgarian Government destroyed to some extent, the negative phenomena in the economy.

### 2. Sector Risk

The construction sector suffered most severely and continuously by the negative impact of the global economic crisis, which resulted in the following trends:

- Shrinking of the construction market;
- Termination of contracts already signed;
- Freezing of construction works of already started contracts;
- Stronger competition in all market segments;
- Lowering prices to dumped levels.

Measures that the Group intends to undertake to reduce the impact of the global financial crisis, given the increase of global credit risk, liquidity stagnation and collapse of capital flows:

- strict compliance with the contracts concluded with financial institutions to exclude the possibility to early payment requests;
- limited investments in projects outside the main focus of the Group;
- cost optimization and investment programs review;
- speeding up the collection of receivables as well as their categorization for risk assessment and finding effective tolls for collection;
- insurance of the financial risks for significant receivables;
- establishment of relationships with affluent investors only (such as government institutions, municipalities, companies working on projects secured by government guarantees);
- if long-term receivables occur, searching for a form of their restructuring into long-term debt and securing them with appropriate assets;
- with regard to the implementation of certain energy projects and energy-efficient operations, searching for options for EU- and other financing programs.

### **3. Currency Risk**

The Group carries out its activities primarily on the domestic market, whereas the contracts abroad are in Euro. Therefore, the Group is not exposed to significant currency risk because almost all of its operations and transactions are denominated in Bulgarian lev (BGN) and Euro (EUR).

The Group has introduced a system for planning of imported deliveries and future payments in order to control the currency risk.

### **4. Credit Risk**

When carrying out its activities the Group is exposed to credit risk that is the risk associated with some of its Contractors which will not be able to comply fully and in time with their payments.

The Group's financial assets are concentrated in two groups: cash and receivables from customers.

The Group's cash and payment operations are carried out by the following banks - DSK, Eurobank EFG, UBB, Unicredit Bulbank, FIBank, etc., which have a high reputation and strong liquidity, that limits the risk on cash and cash equivalents.

The Group has no significant concentration of credit risk. Its policy is that payments are made within the terms specified in the contracts.

The collection and concentration of receivables is monitored currently, according to the established policy of the Group. For that purpose, a daily review is made by the financial and accounting department to monitor by clients and by received payments, followed by an analysis of the unpaid amount and the condition of the client.

To control the risk, the Group ensures immediate payment of collect receivables and the long-term ones are formed into individual agreements with debtors.

**Measures that companies from the Enemona Group has introduced in order to control the collection of receivables:**

- A detailed estimation for the expected revenues from receivables and uncollected receivables is made. A daily forecast for the next two months is made. A separate forecast is made on a monthly basis for the whole year. The implementation of the underlying assumptions are monitored by the Executive Director and the Financial Department of the Group;
- Every week, in some cases even more frequently, meetings are held by the Financial Committee to the Board of Directors, to discuss problems with uncollected receivables. A person responsible for each overdue receivable is determined, who is responsible for communicating with the company, sending notifications, if necessary bringing legal proceedings and making a plan to influence the payers. The meetings are attended by the Chief Executive Officer of Enemona AD;
- A model is developed that tracks receivables and cash flows. It is available to all offices and subsidiaries of the company and is constantly updated;
- When negotiating for a business deal with a new contractor, investigations are made for the financial reliability according to a procedure (assessment of the financial risk by Coface Group (a leading company in the field of financial management) and the Bulgarian Export Insurance Agency (BAEZ);
- Certain receivables are insured - "Financial Risk Insurance";
- The contracts with partners include provisions that ensure the collectability of receivables (indisputability, irrevocability, default interest, valid date, etc.)
- An age analysis of receivables is prepared and when unacceptable delay occurs, measures for their collecting are taken (reminders, calls for repayment notary and legal action).

**5. Liquidity Risk**

The liquidity risk is the adverse situation of the Companies from the Group not to be able to meet unconditionally all its obligations according to their maturity.

The Economic Group observes a conservative policy on liquidity management, maintaining constant optimal liquid cash and a good ability to finance its business. The Group uses bank and other loans as well.

Enemona Group manages liquidity of assets and liabilities by a detailed analysis of the structure and dynamics and forecasting of future cash flows.

**VI. TRANSACTIONS WITH RELATED PARTIES**

*On the General Shareholders' Meeting of "Enemona" AD, held on January 16, 2012, a decision was taken to authorize the Board of Directors and the Executive Directors of the company to enter into a transaction under Art.114 of the Law on Public Offering of Securities (LPOS) with a subject – providing of a collateral, resulting from commitments as a guarantor, joint debtor or surety of the liabilities of "Energetics and Energy Savings Fund - EESF" SPV under a loan agreement with the European Bank for Reconstruction and Development amounting up to EUR 10 million for securitization of receivables, arising from ESCO-contracts.*

In this regard, on March 2, 2012, Enemona's subsidiary "EESF" SPV signed a Loan Agreement with the European Bank for Reconstruction and Development amounting to EUR 10 million for securitization of receivables arising from ESCO-contracts, with providing of a collateral by "Enemona" AD, resulting from commitments as guarantor. The term of the loan is seven years and the annual interest rate is fixed for the whole period of the loan to the amount of 6.5%.

## VII. OTHER INFORMATION

In order to provide all the investors and interested parties with comprehensive and opportune information, the management of "Enemona" AD has taken the decision to prepare and disclose publicly "**Investors' Bulletin**" on a monthly basis. The Bulletin will be disclosed both in Bulgarian and English to the Financial Supervision Commission, BSE-Sofia AD and the public by means of the chosen media – Investor.BG and the company's web-site – [www.enemona.com](http://www.enemona.com), within 15 days after the beginning of each month.

The "**Investors' Bulletin**" will contain the following information about Enemona Group of Companies, on a consolidated basis:

### Revenue

- The revenues for the previous four quarters, along with preliminary data for the months from the current, which have already passed, segmented in accordance with the main activities of the Group;
- Revenue forecast for the current quarter.

### Contracts

- The Construction Backlog Indicator - CBI for the previous four quarters, along with preliminary data for the months from the current, which have already passed;
- The value of new construction contracts signed during the previous four quarters, along with data for the current, presented by segments;
- The Construction Backlog Indicator - CBI for the previous four quarters, along with preliminary data for the months from the current, which have already passed, segmented by type of contractors.

On January 9, 2012 the Annual general meeting of the owners of the warrants, issued by Enemona, was held, on which a decision was taken that they should not be exercised, since the current market price of the underlying asset (ordinary shares) on the regulated market is below the exercise price of the warrants.

On February 23, 2012, „Enemona” AD signed a Contract for erection of the electrical and low-voltage building installations for a Project for constructing a New centre for children, youth and psychosomatic medicine in the town of Bergen, Norway. The contractor is Helse Bergen HF, and the awarding of the contract is a result of a tender procedure.

The total value of the contract is NOK 32,153,336.31 (or BGN 8,417,421.91 according to the currency exchange rate of the Bulgarian National Bank for February 23, 2012), including VAT.

On March 1, 2012, the Federal state enterprise “Federal Energy Service Company” of the Ministry of Energy of the Russian Federation and “Enemona” AD signed a Memorandum of Understanding.

On the Russian side, the Memorandum was signed by Mr. Aleksandr Terekhov, Director General of "Federal Energy Service Company", and on “Enemona” side – by Mr. Dichko Prokopiev, Chief Executive Officer of the company. The negotiations were held with the active assistance of the Trade Representative of the Russian Federation in Bulgaria - Mr. Igor Ilingin.

The Memorandum aims to promote cooperation and realization of joint projects in the fields of energy efficiency and energy savings in the Russian Federation, Bulgaria and third countries of Russian and Bulgarian business entities, by attracting funding for projects, as well. The parties will share experience in the area of energy efficiency and energy savings, including technical solutions, organizational approaches and regulations. The Memorandum of Understanding also envisages sharing of experience in the implementation of ESCO contracts (contracts with guaranteed results) and personnel trainings.

## **APPENDIX №1**

**TO THE INTERIM CONSOLIDATED  
REPORT ON THE ACTIVITY OF ENEMONA  
GROUP OF COMPANIES  
FOR THE FIRST QUARTER OF 2012**

**IMPORTANT EVENTS FOR ENEMONA AD, WHICH TOOK PLACE DURING THE  
FIRST QUARTER OF 2012  
(January 1, 2012 – March 31, 2012)**

<b>Date</b>	<b>Event</b>
<b>05-01-2012</b>	Enemona AD publicly disclosed information on Annexes to Framework Contracts signed in December 2011.
<b>10-01-2012</b>	Enemona AD publicly disclosed the Protocol from the Annual general meeting of the owners of the warrants issued by Enemona, held on January 9, 2012.
<b>11-01-2012</b>	Enemona AD publicly disclosed information on entering of a Company under the Bulgarian Obligations and Contracts Act – ZZD ENEMONA COM.
<b>18-01-2012</b>	Enemona AD publicly disclosed the Protocol from the EXTRAORDINARY GENERAL MEETING OF SHAREHOLDERS OF ENEMONA, held on January 16, 2012
<b>30-01-2012</b>	Enemona AD publicly disclosed its Non-Consolidate Interim Financial Statement for Q4 2011.
<b>01-02-2012</b>	Enemona AD publicly disclosed information on Annexes to Framework Contracts signed in January 2012.
<b>23-02-2012</b>	Enemona AD publicly disclosed information for a contract signed under a Project for constructing a New centre for children, youth and psychosomatic medicine in the town of Bergen, Norway
<b>29-02-2012</b>	Enemona AD publicly disclosed its Consolidate Interim Financial Statement for Q4 2011.
<b>29-02-2012</b>	Enemona AD publicly disclosed information about disclosure of a monthly Investors' Bulletin of Enemona Group of Companies
<b>01-03-2012</b>	Enemona AD publicly disclosed information on Annexes to Framework Contracts signed in February 2012.
<b>02-03-2012</b>	Enemona AD signed a Memorandum of Understanding with the Federal State Enterprise "Federal Energy Service Company" of the Ministry of Energy of the Russian Federation.
<b>02-03-2012</b>	Enemona's subsidiary EESF SPV signed a Loan Agreement with EBRD
<b>14-03-2012</b>	Enemona AD publicly disclosed information about cessions under a framework contract signed with EESF SPV.
<b>15-03-2012</b>	Enemona AD publicly disclosed the Investors' Bulletin - March 2012.
<b>30-03-2012</b>	Enemona AD publicly disclosed its NON-CONSOLIDATE ANNUAL FINANCIAL STATEMENT of a public company and issuer of securities as of 31-12-2011.